



*Here for Good*

**Community Foundation**

for Monterey County

**FINANCIAL STATEMENT**

**For the Four Months Ended April 30, 2023**

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY  
FINANCIAL REPORTS  
For the Four Months Ended April 30, 2023**

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**COMMUNITY FOUNDATION FOR MONTEREY COUNTY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Four Months Ended April 30, 2023**

**Assets**

Total Assets through 04/30/2023 are \$341,032,586 which reflects a 0.31% increase since April 2022 and a 2.46% increase over December 2022. (p. 4)

**Charitable Remainder Trusts (CRT) and Charitable Gift Annuities (CGA)**

The CRT and CGA funds have been adjusted to reflect the activity and balances per Kaspick & Company and the third-party account balances as of December 31, 2022. (p. 4)

**Realized and Unrealized Gains and Losses on Investments**

Net year-to-date realized gains were \$886,123 and unrealized gains were \$12,838,843, for a total gain of \$13,724,966. (p. 7)

**Operating Fund**

April revenue continues to be above budget driven by individual and interfund contributions, as well as interest revenue that continues to trend higher than estimated. As interest revenue is earned from operating income held in the money market account, it will vary based on current rates received and fund balances. Over the course of 2023, this line is expected to continue at or above budgeted amounts but is expected to trend downward with changes to our investment strategy, to include enrollment in a banking insured cash sweep (ICS) service to provide additional FDIC insurance on our deposits. (p. 8)

Salaries and benefits are below the budgeted amount for March, but the savings will erode over time. While CFMC received a grant funding for the Health Literacy Program that covers a portion of the salary for the Director of Community Initiatives and Partnerships, the addition of a partially unbudgeted position, the Scholarships and Philanthropic Services Assistant, will diminish the savings as the year progresses. In addition, the associated benefits and employer taxes will result in continued overages for those costs.

Numerous areas of differences in timing are seen in administrative expenses. Equipment and maintenance, as well as accounting and consultancy services, are both below budget through March. These category variances are related to timing of payments for software support, audit, and database migration services. While accounting services is expected to align with the budgeted amount in April, it should be noted that computer maintenance and consulting services have the potential for significant timing variances for 2023 as the database migration project moves forward. As the timing of payments for the project are scheduled to occur with completion of project tasks, the current monthly budgeted amounts may require revision to better align to the project schedule or may show temporary variances throughout the year.

Printing services will align more closely to budget in May as the invoice for budgeted work processes and postage/freight will move closer to budget, as well. Dues/subscriptions are expected to remain slightly over budget as higher than estimated increases have occurred with some professional memberships. Lastly, bank charges related to credit card processing are over due to higher gift volume than anticipated for the first half of the year predominantly related to storm relief fund efforts.

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Four Months Ended April 30, 2023**

Repairs continue on HVAC issues stemming from a winter storm power surge. While reimbursement is expected from Pacific Gas & Electric (PG&E), the final cost of the repairs, and the estimate for the potential reimbursement, are not yet known. While the expenditures are currently below budget, the expenditures may exceed budget in coming months as the last of the repairs are made to the HVAC system.

Donor development also experienced an overage compared to budget. The ability to return to in person events combined with strong interest from participants has led to an increase in the size and number of donor activities. In addition, while originally suspended for 2023, the Legacy Society Luncheon was reinstated. Board & Committee Expenses are currently over budget due to additional member training registrations. While opportunities for savings will be sought going forward to bring the budget into alignment, the return to a pre-pandemic level of activity will likely jeep the cost group slightly over budget through year-end.

Overall, the operating expenditures are \$76,559 below budget for an operating deficit of \$331,827 compared to the budgeted deficit of \$461,596 before investment returns and other income. A net unrealized gain through April of \$26,264 on operating reserves held in the medium-term portfolio, offset by management fees of \$116, results in an operating deficit of \$305,678 reflecting an improvement of \$155,918 over the expected budgeted deficit.

**Note:** The Expendable Operating Cash-on-Hand is at 7.2 months, excluding the operating reserve of \$500,000 and the building reserve of \$150,000. This projection includes significant operating expenditures related to the database migration project in the coming quarter.

**Portfolio Performance**

The market value of the Long-Term Fund portfolio at 04/30/2023 was \$274,899,670. The one-year Total Return for the Long-Term Endowment Portfolio was 0.2% compared to the Policy Index of 0.2%.

The market value of the Medium-Term Fund portfolio at 04/30/2023 was \$10,958,268. The one-year Total Return for the Medium-Term Endowment Portfolio was 1.6% compared to the Policy Index of 1.1%.

The market value of the ESG Fund portfolio at 04/30/2023 was \$10,331,799. The one-year Total Return for the ESG Portfolio was 1.5% compared to the Policy Index of 2.8%.

The market value of the DRIM Fund portfolio at 04/30/2023 was \$2,459,536. At 03/31/2023 the one-year Total Return for the DRIM Portfolio was -7.4% compared to the Policy Index of -13.0% on a balance of \$2,560,402. Due to the timing of the DRIM reports, there is a one-month lag in the performance reporting.

**Special Program Funds**

Special Program Funds include Center for Nonprofit Excellence funded, in part, by the David and Lucile Packard Foundation; the Salinas Inclusive Economic Development Initiative, funded by the James Irvine Foundation; COVID-19 Collaborative support funded by the David and Lucile Packard Foundation; COVID-19 support funded by the Public Health Institute; and the Monterey County Gives annual campaign.

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY  
NOTES TO THE FINANCIAL STATEMENTS  
For the Four Months Ended April 30, 2023**

Total Special Program revenue was \$733,902 and total expenses were \$1,634,143, which includes grants in the amount of \$10,890,914 related to the 2022 Monterey County Gives campaign. (p. 6-7)

**Gifts, Pledges, Bequests, Future Funds Greater than \$25,000, and Grants**

Total new contributions for the month were \$1,065,274. New contributions included:

TriCal, Inc.	4/10/2023	50,000	Monterey County Storm Relief Fund
All Within My Hands	4/10/2023	50,000	Monterey County Storm Relief Fund
County of Monterey - Auditor Controller	4/10/2023	146,295	Community Health Literacy Program
California Rodeo, Inc.	4/14/2023	30,270	California Rodeo Salinas Fund
Anonymous	4/27/2023	149,526	DeWitt Fund
Monterey Peninsula Foundation	4/27/2023	200,000	Monterey County Storm Relief Fund

Grants to agencies for the month totaling \$1,781,911 were approved and recorded.

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY**  
**STATEMENT OF FINANCIAL POSITION**  
**CONSOLIDATED - ALL FUNDS**  
For the Four Months Ended April 30, 2023 and April 30, 2022

	<b>COMBINED OPERATING</b>	<b>SPECIAL PROGRAMS</b>	<b>ENDOWMENT</b>	<b>NON ENDOWED</b>	<b>BEQUEST, CRT RECEIVABLES</b>	<b>TOTAL April 30, 2023</b>	<b>TOTAL April 30, 2022</b>
<b>LIABILITIES &amp; NET ASSETS</b>							
<b>Liabilities:</b>							
Grants Payable	0	595,533	582,906	195,250	0	1,373,689	1,832,174
Contingent Liabilities	0	0	0	0	12,794,840	12,794,840	0
Funds held as Agency Endowments	0	0	7,289,523	0	0	7,289,523	0
Funds held as Stewardship Funds	0	0	0	52,184,742	0	52,184,742	56,449,929
Lease Liability	149,632	0	0	0	0	149,632	
Payroll, Misc. and Accts Payable	1,165,482	122	0	0	0	1,165,604	24,915,148
<b>Total Liabilities</b>	<b>1,315,114</b>	<b>595,655</b>	<b>7,872,429</b>	<b>52,379,992</b>	<b>12,794,840</b>	<b>74,958,030</b>	<b>83,197,251</b>
<b>Net Assets:</b>							
Net Assets-Beginning Balance	5,512,952	12,806,587	179,838,494	49,321,268	9,459,675	256,938,976	303,210,122
Change in Net Assets - Current Year	(305,678)	(11,038,816)	7,847,229	12,641,661	(8,815)	9,135,580	(46,435,018)
<b>Total Net Assets</b>	<b>5,207,273</b>	<b>1,767,771</b>	<b>187,685,723</b>	<b>61,962,929</b>	<b>9,450,860</b>	<b>266,074,556</b>	<b>256,775,104</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>6,522,387</b>	<b>2,363,426</b>	<b>195,558,152</b>	<b>114,342,921</b>	<b>22,245,700</b>	<b>341,032,586</b>	<b>339,972,355</b>

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY**  
**STATEMENT OF FINANCIAL POSITION**  
**CONSOLIDATED - ALL FUNDS**  
For the Four Months Ended April 30, 2023 and April 30, 2022

<b>ASSETS</b>	<b>COMBINED OPERATING</b>	<b>SPECIAL PROGRAMS</b>	<b>ENDOWMENT</b>	<b>NON ENDOWED</b>	<b>BEQUEST, CRT RECEIVABLES</b>	<b>TOTAL April 30, 2023</b>	<b>TOTAL April 30, 2022</b>
<b>Cash:</b>							
Cash & Cash Equivalents	3,728,196	2,083,395	2,750	9,752,165	0	15,566,506	11,746,207
Investments - Long Term Fund Portfolio	0	0	190,622,320	84,277,350	0	274,899,670	279,763,412
Investments - Medium Term Fund Portfolio	666,275	0	0	10,291,993	0	10,958,268	9,363,686
Investments - ESG Fund Portfolio	0	0	3,992,734	6,339,065	0	10,331,799	5,969,034
Separately Invested - DRIM Portfolio	0	0	0	2,439,201	0	2,439,201	2,835,212
Separately Invested - Pony Trust	0	279,432	0	0	0	279,432	290,891
Separately Invested - Leach Fund	0	0	0	1,238,648	0	1,238,648	
<b>Total Cash &amp; Investments</b>	<b>4,394,471</b>	<b>2,362,826</b>	<b>194,617,804</b>	<b>114,338,421</b>	<b>0</b>	<b>315,713,523</b>	<b>309,968,443</b>
<b>Accounts Receivable:</b>							
Pledges & Contributions Receivable	0	0	0	4,500	0	4,500	90,784
Bequests & Remainder Interest	0	0	0	0	0	0	0
Miscellaneous Accounts Receivable	0	0	0	0	0	0	0
Due from OPER	0	0	940,348	0	0	940,348	1,023,110
Investment in an LLC	0	0	0	0	0	0	0
Charitable Remainder Trusts	0	0	0	0	18,113,694	18,113,694	22,195,052
Charitable Gift Annuities	0	0	0	0	4,132,006	4,132,006	4,880,359
<b>Total Accounts Receivable</b>	<b>0</b>	<b>0</b>	<b>940,348</b>	<b>4,500</b>	<b>22,245,700</b>	<b>23,190,548</b>	<b>28,189,306</b>
<b>Other Assets:</b>							
Prepaid Expenses	50,213	600	0	0	0	50,813	5,500
Property-Net of Depreciation	1,930,239	0	0	0	0	1,930,239	1,809,105
Right of Use	147,463	0	0	0	0	147,463	
<b>Total Other Assets</b>	<b>2,127,915</b>	<b>600</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,128,515</b>	<b>1,814,605</b>
<b>TOTAL ASSETS</b>	<b>6,522,387</b>	<b>2,363,426</b>	<b>195,558,152</b>	<b>114,342,921</b>	<b>22,245,700</b>	<b>341,032,586</b>	<b>339,972,355</b>

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY**  
**STATEMENT OF ACTIVITIES**  
**CONSOLIDATED - ALL FUNDS**  
**For the Four Months Ended April 30, 2023 and April 30, 2022**

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL April 30, 2023</u>	<u>TOTAL April 30, 2022</u>
<b>SUPPORT AND REVENUE:</b>							
Contributions	120,000	726,640	182,900	10,134,021	0	11,163,561	5,143,060
Interfund Gifts	38,383		284,124	1,822,914	0	2,145,421	286,866
Pledge Payments Received	0	0	1,540,675	1,540,626	0	3,081,301	0
Future Contributions-A/R-Pledge-CRT-CGA	0	0	0	1,540,675	0	1,540,675	147,955
Contributions Received via Bequest	0	0	0	0	0	0	809,714
In Kind Contributions	0	0	0			0	0
Change in Value, Split Interest Trusts, Future Assets	0	0	0	0	0	0	102,533
Gain/Loss on Sale of Property	0	0	(49)	0	0	(49)	0
Income from Related Party (LLC)	0	0	0	0	0	0	0
Interest & Dividend Income	54,964	7,262	1,084,750	646,454	0	1,793,430	1,494,729
Administrative Fees	992,520	0	0	0	0	992,520	1,135,252
Fees from Special Projects	34,003	0	0	0	0	34,003	38,228
Workshop and Contract Service Income	35,755	0	0	0	0	35,755	23,260
Misc Income/Returned Grants	26,575	0	2,502	18,083	0	47,160	26,043
<b>Total Support and Revenue</b>	<b>1,302,200</b>	<b>733,902</b>	<b>3,094,903</b>	<b>15,702,773</b>	<b>0</b>	<b>20,833,778</b>	<b>9,207,637</b>
<b>EXPENSES:</b>							
<b>Operating Expenses and Distributions:</b>							
Salaries & Benefits	1,154,683	3,764	0	19,704	0	1,178,151	996,737
Administrative Costs	343,723	227,256	0	8,847	0	579,826	650,525
Occupancy Costs	72,318	0	0	0	0	72,318	65,784
Development Expenses	54,532	12,624	0	0	0	67,156	59,806
Board & Committee Expenses	8,772	0	0	0	0	8,772	198
<b>Total Operating Expenses</b>	<b>1,634,027</b>	<b>243,645</b>	<b>0</b>	<b>28,551</b>	<b>0</b>	<b>1,906,223</b>	<b>1,773,048</b>



**COMMUNITY FOUNDATION FOR MONTEREY COUNTY**  
**STATEMENT OF ACTIVITIES**  
**CONSOLIDATED - ALL FUNDS**  
**For the Four Months Ended April 30, 2023 and April 30, 2022**

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL April 30, 2023</u>	<u>TOTAL April 30, 2022</u>
<b>Grants and Grant Related Expenses:</b>							
Grants	0	11,331,239	1,853,739	3,890,436	0	17,075,414	14,793,669
Interfund Grants	0	142,455	345,789	1,657,177	0	2,145,421	286,866
Pledge Payments Paid	0	0	0	1,540,675	0	1,540,675	0
Bequests Payments/Transfers	0	0	1,540,626	0	0	1,540,626	809,711
Other Expenses	0	53,876	0	48,221	0	102,097	130,062
Other Payments/Transfers	0	0	3,222	(3,222)	0	0	0
Grant Related Expenses	0	0	0	0	0	0	0
Administrative Fees	0	3,695	608,200	371,810	8,815	992,520	1,135,252
Fees to Managers	116	0	82,069	38,002	0	120,187	108,319
<b>Total Grants and Grant Related Expenses</b>	<b>116</b>	<b>11,531,265</b>	<b>4,433,644</b>	<b>7,543,100</b>	<b>8,815</b>	<b>23,516,940</b>	<b>17,263,879</b>
<b>Total Expenses and Grants</b>	<b>1,634,143</b>	<b>11,774,910</b>	<b>4,433,644</b>	<b>7,571,652</b>	<b>8,815</b>	<b>25,423,163</b>	<b>19,036,927</b>
<b>Excess of Revenues (Expenses)</b>							
<b>Before Gains on Investments &amp; Transfers</b>	<b>(331,943)</b>	<b>(11,041,008)</b>	<b>(1,338,741)</b>	<b>8,131,121</b>	<b>(8,815)</b>	<b>(4,589,385)</b>	<b>(9,829,290)</b>
<b>GAINS(LOSS) ON INVESTMENTS and Other Income:</b>							
Realized-Gain (Loss)	0	0	626,544	259,579	0	886,123	2,073
Unrealized-Gain(Loss)	26,264	2,192	8,559,426	4,250,961	0	12,838,843	(36,607,801)
Other Income	0	0	0	0	0	0	0
<b>Total Gain/(Loss) on Investments and Other Income:</b>	<b>26,264</b>	<b>2,192</b>	<b>9,185,969</b>	<b>4,510,540</b>	<b>0</b>	<b>13,724,966</b>	<b>(36,605,728)</b>
<b>Change in Net Assets</b>	<b>(305,678)</b>	<b>(11,038,816)</b>	<b>7,847,229</b>	<b>12,641,661</b>	<b>(8,815)</b>	<b>9,135,580</b>	<b>(46,435,018)</b>
<b>Net Assets Beginning of Year</b>	<b>5,512,952</b>	<b>12,806,587</b>	<b>179,838,494</b>	<b>49,321,268</b>	<b>9,459,675</b>	<b>256,938,976</b>	<b>303,210,122</b>
<b>Net Assets, End of Period</b>	<b>5,207,273</b>	<b>1,767,771</b>	<b>187,685,723</b>	<b>61,962,929</b>	<b>9,450,860</b>	<b>266,074,556</b>	<b>256,775,104</b>

\*Year-end audit adjustments for 2022 resulted in a change to the Net Assets Beginning of Year for OPER & Endowed Funds.

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY**  
**Combined Operating Fund Budget vs. Actual**

For the Four Months Ended April 30, 2023 and April 30, 2022

	Year-To-Date			YTD Actual 4/30/2022
	Actual	Budget	Variance	
<b>REVENUE</b>				
Contributions - Foundations	7,550	10,000	(2,450)	8,239
Contributions - Indiv/Corp	112,450	100,000	12,450	9,506
Contributions - Interfund	38,383	25,000	13,383	37,751
Bequests Received	0	18,441	(18,441)	16,196
Admin Fees	992,520	984,750	7,770	1,135,252
Special Project Fees	34,003	34,999	(996)	38,228
Workshops/Contracts	35,755	30,400	5,355	23,260
Miscellaneous Income	26,575	30,400	(3,825)	109
Interest and Dividends	54,964	15,000	39,964	6,032
<b>Total Revenue</b>	<b>1,302,200</b>	<b>1,248,990</b>	<b>53,210</b>	<b>1,274,571</b>
<b>EXPENSE</b>				
<b>Personnel</b>				
Salaries and Wages	896,547	922,058	(25,511)	767,852
Payroll Taxes	70,629	68,385	2,244	65,288
Insurance and Other Benefits	187,507	180,606	6,901	140,002
<b>Sub-total</b>	<b>1,154,683</b>	<b>1,171,049</b>	<b>(16,366)</b>	<b>973,142</b>
<b>Administrative</b>				
Supplies	7,045	8,413	(1,368)	8,655
Equip / Computer Maintenance	161,783	169,959	(8,176)	65,934
Bank Charges	7,966	3,371	4,595	3,738
Printing	1,128	14,756	(13,628)	1,790
Postage / Freight	6,958	13,473	(6,515)	7,284
Dues/Subscriptions	45,427	41,284	4,143	37,270
Services (legal, acct, consult)	47,529	82,834	(35,305)	210,043
D&O Insurance	0	0	0	6,160
Telecommunications	18,933	18,360	573	17,858
Conferences & Training	15,294	16,668	(1,374)	5,682
Miscellaneous	60	330	(270)	147
Depreciation	31,600	31,600	0	30,196
<b>Sub-total</b>	<b>343,723</b>	<b>401,048</b>	<b>(57,325)</b>	<b>394,755</b>
<b>Facilities</b>				
Property / Liability Insurance	8,260	8,260	0	7,901
Maintenance / Repairs	9,621	15,709	(6,089)	5,944
Janitorial & Landscaping	9,167	8,784	383	7,482
Rent	13,549	13,548	1	13,154
Mortgage, Interest & Property Taxes	12,778	13,395	(617)	13,862
Utilities	18,943	19,620	(677)	17,440
<b>Sub-total</b>	<b>72,318</b>	<b>79,316</b>	<b>(6,998)</b>	<b>65,784</b>
<b>Development, Program &amp; Staff</b>				
Donor Development	23,596	16,232	7,364	12,652
Advertising & Promotion	14,842	16,155	(1,313)	8,871
Mileage, Meals & Meetings	2,208	2,354	(146)	658
Workshops	5,440	11,232	(5,792)	3,343
Annual Meetings	0	0	0	0
Annual Report	3,960	3,300	660	4,720
Staff Recognition Expenses	4,485	5,300	(815)	5,169
Board & Committee Expenses	8,772	4,600	4,172	198
<b>Sub-total</b>	<b>63,303</b>	<b>59,173</b>	<b>4,130</b>	<b>35,611</b>
<b>Total Expenses</b>	<b>1,634,027</b>	<b>1,710,586</b>	<b>(76,559)</b>	<b>1,469,293</b>
<b>Net Income / (Loss) Before Investment Returns and Other Income</b>				
	<b>(331,827)</b>	<b>(461,596)</b>	<b>129,769</b>	<b>(194,722)</b>
Realized Gains/(Losses)	0	0	0	0
Unrealized Gains/(Losses)	26,264	0	26,264	(74,396)
Other Income	0	0	0	0
Investment Management Fee	116	0	116	114
<b>Net Income / (Loss) Including Investment Returns</b>	<b>(305,678)</b>	<b>(461,596)</b>	<b>155,918</b>	<b>(269,232)</b>