



Here for Good

Community Foundation

for Monterey County

FINANCIAL STATEMENT

For the Two Months Ended February 28, 2022

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
FINANCIAL REPORTS
For the Two Months Ended February 28, 2022**

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COMMUNITY FOUNDATION FOR MONTEREY COUNTY
NOTES TO THE FINANCIAL STATEMENTS
For the Two Months Ended February 28, 2022

Assets

Total Assets through 2/28/2022 are \$358,398,774 a 4.17% increase since February 2021 and a 7.31% decrease since December 2021. The beginning net assets for February 2022 have been corrected to reflect audit adjustments made to the December 31, 2021 ending balance. (p. 4)

Charitable Remainder Trusts (CRT) and Charitable Gift Annuities (CGA)

The CRT and CGA funds have been adjusted to reflect the activity and balances per Kaspick & Company and the third-party account balances as of December 31, 2021. (p. 3)

Realized and Unrealized Gains and Losses on Investments

Net year-to-date realized gains were \$1,026, and unrealized losses were \$18,535,495, for a total loss of \$18,534,469. (p. 6)

Operating Fund

Total revenue was \$1,577 more than the budget, and total expenses were \$106,144 less than the budget. Unrealized losses were \$36,555 on the operating reserve held in the Medium-Term Fund portfolio. The actual net operating deficit is \$605,871 compared to a budgeted deficit of \$676,980. (p. 7)

Note: The Expendable Operating Cash-on-Hand is at 12.3 months, excluding the operating reserve of \$500,000 and the building reserve of \$150,000. (p. 8)

Portfolio Performance

The market value of the Long-Term Fund portfolio at 2/28/2022 was \$297,782,523. The one-year Total Return for the Long-Term Endowment Portfolio was 4.6% compared to the Policy Index of 5.7%.

The market value of the Medium-Term Fund portfolio at 2/28/2022 was \$9,660,443. The one-year Total Return for the Medium-Term Endowment Portfolio was -0.7% compared to the Policy Index of 0.7%.

The market value of the ESG Fund portfolio at 2/28/2022 was \$6,364,368. The one-year Total Return for the ESG Portfolio was 4.1% compared to the Policy Index of 4.0%.

The market value of the DRIM Fund portfolio at 2/28/2022 was \$3,010,601. The one-year Total Return for the DRIM Portfolio was 2.2% compared to the Policy Index of 14.7%. Due to the timing of the DRIM reports, there is a one-month lag in the performance reporting.

Special Program Funds

Special Program Funds include: Center for Nonprofit Excellence funded by the David and Lucile Packard Foundation; the College Futures Foundation program, funded by the College Futures Foundation; the Salinas Leadership project, funded by the James Irvine Foundation; and the Monterey County Gives annual campaign.

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
NOTES TO THE FINANCIAL STATEMENTS
For the Two Months Ended February 28, 2022

Total Special Program revenue was \$37,527 and total expenses were \$9,941,985. This includes grant expense of \$9,493,617 for the 2021 Monterey County Gives campaign. (p. 5-6)

Gifts, Pledges, Bequests, Future Funds Greater than \$25,000, and Grants

Total new contributions for the month were \$337,506, including:

Mr. & Mrs. Robert S. and JoAnna Behl	2/3/2022	63,000	College Futures Monterey County Fund
Gateway Center of Monterey County Inc.	2/3/2022	80,000	Gateway Center Mary Lou Cortright Legacy Fund
California Rodeo, Inc.	2/11/2022	30,000	California Rodeo Salinas Scholarship Fund

Contribution/Bequest Receivables

No payments on receivables were recorded during February 2022.

Grants to agencies for the month totaling \$10,137,516 were approved and recorded. This includes the grants for the 2021 Monterey County Gives campaign.

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 28, 2022 and February 28, 2021

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL February 28, 2022</u>	<u>TOTAL February 28, 2021</u>
ASSETS							
Cash:							
Cash & Cash Equivalents	3,281,702	3,009,044	3,441	4,232,656	0	10,526,843	10,460,030
Investments - Long Term Fund Portfolio	0	0	201,290,202	96,492,321	0	297,782,523	285,330,397
Investments - Medium Term Fund Portfolio	693,584	0	0	8,966,858	0	9,660,443	8,934,637
Investments - ESG Fund Portfolio	0	0	3,630,443	2,733,924	0	6,364,368	4,507,262
Separately Invested - DRIM Portfolio	0	0	0	3,010,601	0	3,010,601	2,523,741
Separately Invested - Pony Trust	0	308,669	0	0	0	308,669	326,609
Total Cash & Investments	3,975,286	3,317,713	204,924,087	115,436,361	0	327,653,446	312,082,677
Accounts Receivable:							
Pledges & Contributions Receivable	218,352	0	0	4,500	0	222,852	16,750
Bequests & Remainder Interest	0	0	0	0	0	0	0
Due from OPER	0	0	1,036,387	0	0	1,036,387	1,111,352
Investment in an LLC	0	0	0	0	0	0	1,837,500
Charitable Remainder Trusts	0	0	0	0	23,066,109	23,066,109	22,767,107
Charitable Gift Annuities	0	0	0	0	4,590,276	4,590,276	4,380,833
Total Accounts Receivable	218,352	0	1,036,387	4,500	27,656,385	28,915,624	30,113,543
Other Assets:							
Prepaid Expenses	5,500	0	0	0	0	5,500	7,344
Property-Net of Depreciation	1,824,203	0	0	0	0	1,824,203	1,863,175
Total Other Assets	1,829,703	0	0	0	0	1,829,703	1,870,519
TOTAL ASSETS	6,023,341	3,317,713	205,960,474	115,440,861	27,656,385	358,398,774	344,066,738

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 28, 2022 and February 28, 2021

LIABILITIES & NET ASSETS	COMBINED OPERATING	SPECIAL PROGRAMS	ENDOWMENT	NON ENDOWED	BEQUEST, CRT RECEIVABLES	TOTAL February 28, 2022	TOTAL February 28, 2021
Liabilities:							
Grants Payable	0	1,084,210	390,600	443,646	0	1,918,456	1,359,437
Contingent Liabilities	0	0	0	0	0	0	15,800,949
Funds held as Agency Endowments	0	0	0	0	0	0	7,298,606
Funds held as Stewardship Funds	0	0	0	0	0	0	48,980,877
Payroll, Misc. and Accts Payable	1,240,739	1,981	8,371,490	56,449,929	15,345,401	81,409,541	1,671,514
Total Liabilities	1,240,739	1,086,190	8,762,090	56,893,575	15,345,401	83,327,996	75,111,383
Net Assets:							
Net Assets-Beginning Balance	5,388,473	12,147,613	209,105,934	64,245,878	12,322,224	303,210,122	271,914,234
Change in Net Assets - Current Year	(605,871)	(9,916,091)	(11,907,551)	(5,698,593)	(11,240)	(28,139,344)	(2,958,878)
Total Net Assets	4,782,602	2,231,522	197,198,384	58,547,286	12,310,984	275,070,777	268,955,356
TOTAL LIABILITIES & NET ASSETS	6,023,341	3,317,713	205,960,474	115,440,861	27,656,385	358,398,774	344,066,738

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 28, 2022 and February 28, 2021

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL February 28, 2022</u>	<u>TOTAL February 28, 2021</u>
SUPPORT AND REVENUE:							
Contributions	7,569	36,073	259,054	1,568,094	0	1,870,790	1,739,685
Interfund Gifts	0	0	11,396	11,396	0	22,793	242,030
Pledge Payments Received	0	0	0	0	0	0	13,384
Future Contributions-A/R-Pledge-CRT-CGA	0	0	0	0	0	0	0
Contributions Received via Bequest	2	0	0	0	0	2	2,482,668
Change in Value, Split Interest Trusts, Future Assets	0	0	0	0	0	0	1,532,685
Gain/Loss on Sale of Property	0	0	0	0	0	0	0
Income from Related Party (LLC)	0	0	0	0	0	0	0
Interest & Dividend Income	1,758	1,454	155,302	84,111	0	242,625	221,672
Administrative Fees	20,488	0	0	0	0	20,488	1,132
Fees from Special Projects	18,720	0	0	0	0	18,720	0
Workshop and Contract Service Income	23,260	0	0	0	0	23,260	550
Misc Income/Returned Grants	0	0	0	2,500	0	2,500	13
Total Support and Revenue	71,797	37,527	425,752	1,666,101	0	2,201,177	6,233,820
EXPENSES:							
Operating Expenses and Distributions:							
Salaries & Benefits	420,060	10,415	0	0	0	430,475	394,287
Administrative Costs	175,815	152,135	0	2,889	0	330,839	195,599
Occupancy Costs	33,560	0	0	0	0	33,560	19,388
Development Expenses	11,422	8,190	0	0	0	19,612	18,644
Board & Committee Expenses	198	0	0	0	0	198	108
Total Operating Expenses	641,056	170,740	0	2,889	0	814,685	628,026

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 28, 2022 and February 28, 2021

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL February 28, 2022</u>	<u>TOTAL February 28, 2021</u>
Grants and Grant Related Expenses:							
Grants	0	9,745,824	372,000	753,110	0	10,870,934	11,892,642
Interfund Grants	0	2,793	0	20,000	0	22,793	242,030
Pledge Payments Paid	0	0	0	0	0	0	13,384
Bequests Payments/Transfers	0	0	0	0	0	0	2,482,668
Other Expenses	0	22,307	0	0	0	22,307	27,725
Other Payments/Transfers	0	0	3,465	(3,465)	0	0	0
Grant Related Expenses	0	0	0	0	0	0	0
Administrative Fees	0	322	1	8,926	11,240	20,488	975
Fees to Managers	57	0	36,500	18,289	0	54,847	52,455
Total Grants and Grant Related Expenses	57	9,771,245	411,966	796,860	11,240	10,991,368	14,711,880
Total Expenses and Grants	641,113	9,941,985	411,966	799,749	11,240	11,806,053	15,339,906
Excess of Revenues (Expenses)							
Before Gains on Investments & Transfers	(569,316)	(9,904,458)	13,786	866,352	(11,240)	(9,604,875)	(9,106,086)
GAINS(LOSS) ON INVESTMENTS and Other Income:							
Realized-Gain (Loss)	0	0	0	1,026	0	1,026	1,721
Unrealized-Gain(Loss)	(36,555)	(11,633)	(11,921,337)	(6,565,970)	0	(18,535,495)	6,145,487
Other Income	0	0	0	0	0	0	
Total Gain/(Loss) on Investments and Other Income:	(36,555)	(11,633)	(11,921,337)	(6,564,944)	0	(18,534,469)	6,147,208
Change in Net Assets	(605,871)	(9,916,091)	(11,907,551)	(5,698,593)	(11,240)	(28,139,344)	(2,958,878)
Net Assets Beginning of Year	5,388,473	12,147,613	209,105,934	64,245,878	12,322,224	303,210,122	271,914,234
Net Assets, End of Period	4,782,602	2,231,522	197,198,384	58,547,286	12,310,984	275,070,777	268,955,356

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
Combined Operating Fund Budget vs. Actual**

For the Two Months Ended February 28, 2022 and February 28, 2021

	Year-To-Date			YTD Actual 2/28/2021
	Actual	Budget	Variance	
REVENUE				
Contributions - Foundations	6,239	4,000	2,239	7,467
Contributions - Indiv/Corp	1,330	0	1,330	11,645
Contributions - Interfund	0	0	0	0
Bequests Received	2	8,084	(8,082)	49,653
Admin Fees	20,488	14,500	5,988	1,132
Special Project Fees	18,720	18,720	0	0
Workshops/Contracts	23,260	18,000	5,260	550
Miscellaneous Income	0	5,500	(5,500)	13
Interest and Dividends	1,758	1,416	342	1,116
Total Revenue	71,797	70,220	1,577	71,576
EXPENSE				
Personnel				
Salaries and Wages	322,745	372,952	(50,207)	293,159
Payroll Taxes	31,797	34,844	(3,047)	21,733
Insurance and Other Benefits	65,519	90,894	(25,375)	79,395
Sub-total	420,060	498,690	(78,630)	394,287
Administrative				
Supplies	5,056	3,500	1,556	1,372
Equip / Computer Maintenance	18,646	28,214	(9,569)	8,057
Bank Charges	2,506	1,166	1,340	4,946
Printing	0	4,000	(4,000)	3,415
Postage / Freight	6,185	5,050	1,135	11,330
Dues/Subscriptions	26,001	25,081	920	20,466
Services (legal, acct, consult)	84,123	74,136	9,987	41,996
D&O Insurance	6,160	12,500	(6,340)	0
Telecommunications	8,830	9,886	(1,056)	7,517
Conferences & Training	3,180	6,534	(3,354)	400
Miscellaneous	31	1,426	(1,395)	1,800
Depreciation	15,098	15,098	0	13,282
Sub-total	175,815	186,591	(10,776)	114,582
Facilities				
Property / Liability Insurance	7,901	11,925	(4,024)	0
Maintenance / Repairs	85	4,230	(4,145)	781
Janitorial & Landscaping	3,590	4,050	(460)	3,345
Rent	6,577	9,378	(2,801)	2,106
Mortgage, Interest & Property Taxes	6,975	7,260	(285)	7,490
Utilities	8,432	5,334	3,098	5,667
Sub-total	33,560	42,177	(8,617)	19,388
Development, Program & Staff				
Donor Development	2,838	5,050	(2,212)	7,332
Advertising & Promotion	5,399	7,240	(1,841)	4,449
Mileage, Meals & Meetings	160	1,112	(952)	0
Workshops	69	3,140	(3,071)	0
Annual Meetings	0	0	0	0
75th Anniversary Expenses	0	0	0	0
Annual Report	0	0	0	0
Staff Recognition Expenses	2,956	2,850	106	813
Board & Committee Expenses	198	350	(152)	108
Sub-total	11,620	19,742	(8,122)	12,702
Total Expenses	641,056	747,200	(106,144)	540,959
Net Income / (Loss) Before Investment Returns and Other Income				
	(569,259)	(676,980)	107,721	(469,383)
Realized Gains/(Losses)	0	0	0	(2,041)
Unrealized Gains/(Losses)	(36,555)	0	(36,555)	0
Other Income	0	0	0	0
Investment Management Fee	57	0	57	60
Net Income / (Loss) Including Investment Returns	(605,871)	(676,980)	71,109	(471,484)