“I enjoy learning about different giving options. My giving has grown to new areas of interest and it’s wonderful to see the impact.” – Jean Duff

Jean Duff first came to the CFMC in 2014 and has since established various instruments of giving while planning for the future. She truly exemplifies the spirit of giving. Read her story at cfmco.org/Duff.

Charitable Gift Annuity

A Charitable Gift Annuity allows you to make a generous gift to benefit the nonprofit(s) of your choice, and receive income for life. You or a named beneficiary can start receiving annuity payments immediately or choose to defer them.

How It Works

• You establish a CGA naming a beneficiary agency (or agencies), a field of interest or unrestricted fund, such as the Fund for Monterey County, see page 4. You can give cash, appreciated stocks, real estate, or other assets.

• You (or other beneficiaries) receive a fixed stream of income for life and an immediate tax deduction for the charitable portion of your gift.

• Upon your death, the remainder is added to an existing endowment or used to establish a new endowed fund to benefit the nonprofit or cause of your choice.

• Your fund will generate grants, leaving a charitable legacy by helping to do good work forever.

Jean Duff came to the Community Foundation for Monterey County (CFMC) in 2014. She established the Jean and Jim Duff Fund, an endowed donor advised fund, in honor of her late husband.

Jean enjoys receiving the menu of grantmaking opportunities sent to CFMC fund holders, and has made gifts in the fields of Children and Youth Development, Health and Human Services, Community Development, Arts, Culture and Historic Preservation and Environment and Animal Welfare.

Now, seven years later, her trust and partnership with the CFMC has grown with the addition of other ways of giving.

To expand her giving, she revisited her estate plan and established a Charitable Gift Annuity (CGA), an instrument that provides income for life (a portion of which is tax-free). The remainder creates an endowed fund to benefit any nonprofit or cause she chooses. She named a dear friend as beneficiary of the income. Upon her death, the remainder will go to her donor advised fund.

Jean, named Philanthropist of the Year in 2016 by the Association of Fundraising Professionals, Monterey Bay,
Through a planned gift, you can leave a lasting legacy and be assured your charitable assets will be directed to the causes you care about most. If you have made the important decision to include the CFMC in your estate plans, we invite you to join our Legacy Society which honors those who have chosen to partner with the CFMC for this important gift.

How it Works

• You include the CFMC as a beneficiary of your will or trust. We can help you or your attorney with sample bequest language.
• You determine the type of fund you would like to establish with your gift and the nonprofit(s) you wish to support.
• Your charitable gift is excluded from your assets for estate tax purposes.
• Your gift creates a source of community capital, helping to do good work forever.

Ways to Leave a Legacy

• Bequest through a will or trust
• Charitable Remainder Trust (CRT)
• Charitable Gift Annuity (CGA)
• Designate the CFMC as beneficiary of a Retirement Plan, Life Insurance or IRA
• Create an Endowed Fund
  (or contribute $25,000 or more to an existing endowed fund)

If you have included the CFMC in your estate, please contact us so we may acknowledge your generosity. While we recognize those who have notified us of their plans, Legacy Society members may also choose to remain anonymous. We will work with you and your professional advisor to create the best solution for you and make a difference for others.

Please give Andrea Scott or Christine Dawson a call at 831.375.9712 or visit us online at cfmco.org/PlannedGiving to learn more. We would be honored to assist you in your legacy planning.

Welcome New Legacy Society Members
Anonymous
John and Laura Gamble
Bernard E. Hanly
Pam and Gifford Lehman
Dan O’Brien

Introducing Andrea Scott
Andrea Scott, Director of Gift Planning, has joined the Philanthropic Services team. She works with donors to fulfill their philanthropic vision through donor advised funds, life income gifts and other charitable giving options.

To explore gift planning options, please contact Andrea at andreas@cfmco.org or 831.375.9712 x124.
IRA Rollover Gift

Doing Good While Saving Taxes

The increase of the standard deduction in the tax act passed at the end of 2017 resulted in far fewer taxpayers itemizing their deductions, by limiting the deductions of state and local income, sales, and property taxes. But there is good news for donors 70 ½ or older. The “Qualified Charitable Distribution” (QCD), sometimes called the “IRA Charitable Rollover,” can provide you the same tax benefit as an itemized deduction for those who no longer itemize because QCD gifts are not included in your income. Here are the requirements for a QCD gift:

- You must be 70 ½ or older at the time of the gift.
- Gifts must go directly from your IRA to the CFMC.
- Gifts cannot exceed $100,000 per year per donor. Spouses with their own IRA accounts can make gifts of up to $100,000 per year.
- You can not take an income tax charitable deduction for your gift.

If you are 70½ or older, there are tax-smart reasons to make a QCD. If you are taking the standard deduction and no longer itemizing your income tax charitable deductions, the QCD could be right for you. A QCD gift to charity is not included in your taxable income. The tax impact is as if you made a fully deductible gift to charity without increasing your income.

If you are age 72 or older, making a gift counts toward your RMD, and it is not included in your taxable income. Using your RMD as a charitable contribution will exclude that amount from your adjusted-gross income (AGI) for the year, which means that in addition to reducing your income taxes, it also can decrease the amount of Social Security that is subject to tax and potentially lower your Medicare premiums. In addition to saving taxes, you will be making an immediate impact.

Donors can request an IRA Qualified Charitable Distribution to almost any type of fund*, including the Fund for Monterey County, field of interest, designated, agency, operating and scholarship funds. The CFMC can also distribute your QCD to nonprofits of your choice, allowing the convenience to make one gift that will benefit several charities.

Your IRA administrator can help you make a QCD from your IRA. Many administrators require you to use their QCD distribution form and comply with other requirements. Follow your financial institution’s forms and procedures to ensure you receive the tax benefits of a QCD. To discuss IRA giving, please call the Community Foundation for Monterey County at 831.375.9712.

*Gifts to Donor Advised Funds, private foundations, or to fund a CGA or CRT do not qualify for preferential tax treatment. You cannot receive any goods or services in order for an IRA QCD to qualify for tax-free treatment.

Giving to Areas of Interest – Leslie Mulford

Leslie Mulford worked with the CFMC to support fields of interest through an IRA QCD. “I knew I wanted to create a fund in my name and specify the things I wanted to support,” she said.

Leslie chose to create the Leslie Mulford Fund to benefit her areas of interest. Grants from the fund now supports at risk youth, elderly services, music in schools, literacy and disaster relief.

“The appeal to me is that I can change those areas of interest at any time. You never know what the future holds, a flexible fund like this allows me to change my giving according to future needs,” noted Leslie.

By directing part of her IRA to the Community Foundation, she was not taxed on the withdrawal, and maintained the tax benefit of lower taxable income overall. Read her story: cfmco.org/Mulford.

MC(GiVES)!

You can direct your IRA QCD to support participating nonprofit(s) of your choice through the Monterey County Gives! year-end campaign from mid-November through December 31 and receive a partial match. Visit mcgives.com to see participating nonprofits.

Monterey County Gives! is a partnership of the CFMC, the Monterey County Weekly and the Monterey Peninsula Foundation.
Fund for Monterey County

Many donors wish to make a planned gift to respond to the changing needs of our community. The Fund for Monterey County, formerly known as the General Endowment, is a permanent fund of the CFMC, which is invested to grow and grant in perpetuity.

Because the Fund for Monterey County is the combination of endowed unrestricted and field-of-interest funds, grants support a wide variety of causes each year. Grants are reviewed and allocated through the Community Impact grant program, which addresses the greatest challenges in our county. The Fund also provides resources for emerging needs, such as the COVID-19 pandemic response and emergency disaster relief.

Growing the Fund for Monterey County creates grant resources to meet community needs. We are grateful for all those who have invested in the future of Monterey County by including the fund in their estate plans.

How it Works

• Your unrestricted gift provides the philanthropic resources to meet current and future challenges.

• You can designate the Fund for Monterey County as a beneficiary of your will or trust. We can help you or your attorney with sample bequest language.

• You can give directly to the Fund for Monterey County or name the Fund as the beneficiary of your donor advised fund.

No matter the challenges, your gift will make an important difference.

Bertie Elliott designated the Fund as a partial beneficiary of her donor advised fund. She appreciates that the Fund for Monterey County is invested to grow over time and will forever benefit the people and places of Monterey County.

“I feel good knowing the fund will meet the needs of our community, even as they change over time.” – Bertie Elliott, CFMC donor advised fund holder and former CFMC board chair

To learn more, please contact Christine Dawson, Senior Vice President, Philanthropic Services, or Andrea Scott, Director of Gift Planning, at 831.375.9712, or visit cfmco.org/FundforMontereyCounty.