



COMMUNITY FOUNDATION FOR MONTEREY COUNTY COMMUNITY IMPACT INVESTMENT COMMITTEE MINUTES July 31, 2018

Present: Nolan Kennedy, Chair, Richard Aiello, Terri Belli, Fred Meurer, Ken Petersen, and William Tebbe

Staff: Dan Baldwin, Phil Carey and Diane Nonella

The Impact Investment Committee of the Community Foundation for Monterey County was called to order by Nolan Kennedy at 3:00 PM July 31, 2018.

Dan Baldwin gave an overview of the organizations that responded to the RFP, the 2% allocation target, or \$3,800,000, available for Community Impact Investments. He provided a chart with the names of the organization, a brief description and amount requested. He also stated that the committee could allocate all or part of the investment target and choose as many of the proposals they wished to fund or none. The five organizations that responded to the RFP were: California Coastal Rural Development Corporation; California Farm Link; New Way Homes; Opportunity Fund; Landed Housing Solutions. Nolan proposed that they analyze each proposal with the following criteria.

- #1 Do they provide impact to the community
- #2 What are the investment returns and terms
- #3 What is the credit risk and loss history
- #4 Is there any missing information needed for the evaluation

The committee discussed all the proposals and any conflicts with the CII policy statement. After a thorough evaluation of each investment opportunity, they decided to pass on New Way Homes and Landed Housing Solutions. The committee concluded that they needed additional information and would consider them in the future. They also decided to talk further with California Coastal Rural Development Corporation and get more information regarding loan guarantees, the rate of return and the draw period.

The committee did recommend making investments with California Farm Link and Opportunity Fund with the following changes.

California Farm Link

Investment of \$750,000
Request a rate of 3%
5 year maximum term with renewal options
1 year draw down period

Opportunity Fund

Investment of \$1,000,000
Request a rate of 3%
Term of 5 years

The committee asked Dan to reach out to California Farm Link and Opportunity Fund and discuss the proposed changes. If they accepted the new terms, they requested that Dan proceed with getting board approval and move forward with securing the investments.

2018 meeting dates:

TBD – Fall 2018

Having no further business, the meeting was adjourned by Nolan Kennedy at 4:35 PM.

Minutes prepared by

Phillip Carey, Accounting Manager

Approved by

Nolan Kennedy, Impact Investment Chair