



**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
COMMUNITY IMPACT INVESTMENT COMMITTEE MINUTES
April 19, 2018**

Present: Nolan Kennedy, Chair, Richard Aiello, Ken Petersen, and William Tebbe

Absent: Teri Belli and Fred Meurer

Staff: Dan Baldwin, Phil Carey and Diane Nonella

The Impact Investment Committee of the Community Foundation for Monterey County was called to order by Nolan Kennedy at 4:00 PM on April 19, 2018.

Dan Baldwin reviewed the comments from the Executive Committee regarding changing the name to Community Impact Investing (CII) and setting up a separate asset class for impact investing. The rates of return would be both the actual rate of return and the impact return to the community. The investments would still be reported through the investment manager – Verus.

The next steps are presenting the Impact Investment Committee Description, Impact Investment Policy Statement and an Addendum to the Investment Policy Statement to the Investment Committee and the CFMC Board.

Nolan Kennedy advised the committee of the California Securities Law in regarding to the placement of investments and that we may need to get an exemption. There are three questions that we need answered:

- #1 Is the loan program considered a security under the CA Securities Law?
- #2 Is the specific loan program exempt?
- #3 if not, will we need a permit for each loan?

He also suggested that we speak to an attorney in this field of work. Dan stated that he would talk to other foundations in regards to these questions and report back to Nolan.

Dan then focused on the Request for Proposal (RFP). He reviewed the potential list of recipients and corresponding possible investments. The committee questioned whether the recipient had to be a 501(c)(3) and determined that they would look at recipients on a case by case basis. The committee reviewed the sample RFP and discussed different ways that recipients might respond. They decided that the more open the questions were, the wider range of information that we would receive, providing a better evaluation of each type of investment.

2018 meeting dates:

TBD – May/June 2018

Having no further business, the meeting was adjourned by Nolan Kennedy at 5:00 PM.

Minutes prepared by

Phillip Carey, Accounting Manager

Approved by

Nolan Kennedy, Impact Investment Chair