Charitable Gift Annuity

Income for Today, a Gift for Tomorrow

Giving through a Charitable Gift Annuity (CGA) allows you to make a generous gift to your community, while providing an income source you can count on for the rest of your life.

How it works

- You establish a charitable gift annuity with the Community Foundation for Monterey County (CFMC) to benefit the nonprofit of your choice. You can give cash, appreciated stocks, real estate, or other assets.
- You receive a guaranteed stream of income that is fixed, regardless of market conditions, and an immediate tax deduction. A portion of your income is tax free.
- The CFMC handles all the administrative details, issuing annuity payments to you (and your designated recipients) during your lifetime(s).
- Upon your death, the remainder establishes an endowment to benefit the nonprofit(s) of your choice, or the CFMC’s general grantmaking.
- Your fund will be used to make grants addressing community needs, creating a permanent philanthropic resource and helping to do good work forever.

Charitable Gift Annuity

Stock or Cash → Gift Annuity → CFMC → Donor → Nonprofit

Composing a Legacy – Marty and Francesca Wolf

“Francesca and I will receive income from our Charitable Gift Annuity for life, and we’re confident the Community Foundation will carry out our charitable legacy in the future.”

—Marty Wolf, CFMC donor advised fundholder, Martin R. Wolf Family Fund, CFMC Legacy Society Member

The Wolfs will enjoy income for life through a charitable gift annuity which will benefit jazz and classical music education and performance in the future.

“With the CGA, I know Francesca will be taken care of. It’s good to know the Community Foundation has longevity and a good track record so we can be assured there will be continuity and oversight,” said Marty.

Read his full story at www.cfmco.org/Wolf

—Francesca and Marty Wolf, Martin R. Wolf Family Fund, Legacy Society Members
Charitable Gift Annuity Benefits

- You receive an immediate tax deduction.
- Income from your CGA can be used to supplement your lifestyle, or someone else's, such as a sibling, dependent parent, friend, or former employee. You or a loved one can start receiving annuity payments immediately, or choose to defer them.
- A portion of the income may be tax-free return of principal.
- A CGA reduces estate assets and may decrease estate taxes. Plus, it's backed by the general assets of the Community Foundation for Monterey County.

How Much Income Will My CGA Generate?

A Charitable Gift Annuity produces a fixed source of income for life, based on the amount of the gift and your age when you establish it. Use the table below to see how much income your CGA could produce.

Annual Returns on Charitable Gift Annuities*

<table>
<thead>
<tr>
<th>Age</th>
<th>Rate of Return</th>
<th>Annual Return on $25,000 CGA</th>
<th>Annual Return on $50,000 CGA</th>
<th>Annual Return on $100,000 CGA</th>
</tr>
</thead>
<tbody>
<tr>
<td>65</td>
<td>5.1%</td>
<td>$1,275</td>
<td>$2,550</td>
<td>$5,100</td>
</tr>
<tr>
<td>70</td>
<td>5.6%</td>
<td>$1,400</td>
<td>$2,800</td>
<td>$5,600</td>
</tr>
<tr>
<td>75</td>
<td>6.2%</td>
<td>$1,550</td>
<td>$3,100</td>
<td>$6,200</td>
</tr>
<tr>
<td>80</td>
<td>7.3%</td>
<td>$1,825</td>
<td>$3,650</td>
<td>$7,300</td>
</tr>
<tr>
<td>85</td>
<td>8.3%</td>
<td>$2,075</td>
<td>$4,150</td>
<td>$8,300</td>
</tr>
<tr>
<td>90+</td>
<td>9.5%</td>
<td>$2,375</td>
<td>$4,750</td>
<td>$9,500</td>
</tr>
</tbody>
</table>

For a more detailed view of returns, including tax benefits, use the planned gift calculator at www.cfmco.org/cga.

Community foundations provide a simple, powerful, and highly personal approach to giving. We offer a variety of giving tools to help people achieve their charitable goals.

You can make a gift of cash, stocks, bonds, real estate, or other assets. We help you evaluate charitable giving vehicles so you can receive maximum tax advantages for your gift. For more information and ideas on ways to integrate your financial planning with charitable giving, ask your financial advisor or give us a call at 831.375.9712.

*Annuities are subject to regulation by the State of California. Payments under such agreements, however, are not protected or otherwise guaranteed by any government agency of the California Life and Health Insurance Guarantee Association. This is not legal advice. Any prospective donor should seek the advice of a qualified estate and/or tax professional to determine the consequences of his or her gift.