



Meeting of the Board of Directors
Tuesday June 28, 2016 ~ From 3:30 to 5:30 PM
945 S. Main #208 Salinas, CA

Agenda

1. Call to Order – Greg Chilton, Board Chair 3:30
Welcome New Board Members: Teri Belli and Bill Sharpe

2. Presentation of the 2015 Audit 3:40
 - RGP CPA's, Tom Rockwell and Molly Goshorn
 - Executive Session

3. Consent Agenda – Greg Chilton 4:10
 - Board Meeting Minutes – April 26, 2016 **(1-3)**
 - Executive Committee Minutes – May 24, 2016 **(4-6)**
 - Finance Committee Minutes – April 26, 2016 **(7)**
 - Audit Committee Minutes – April 20, 2016 **(8)**
 - Investment Committee Minutes – May 9, 2016 **(9-10)**
 - Resource Development Committee Minutes – June 8, 2016 **(11-12)**
 - Vice President of Grants and Programs Report – May 2016 **(13-15)**

4. Report of the Chair – Greg Chilton 4:15
 - Past Chairs Luncheon - June 14, 2016
 - LCCF Chair/CEO Retreat - May 12 & 13
 - Distinguished Trustee

5. Investment Committee - Ken Petersen 4:25
 - Investment Committee Meeting - 5/9/2016
 - Socially Responsible Investments (SRI's)

6. Resource Development Committee – Steve McGowan 4:30
 - Development Summary **(16-17)**
 - Women's Fund Luncheon
 - North County Affiliate Fund
 - Social Media Presentation

7. Treasurer / Finance Committee – Gail Delorey 4:40
 - April and May Financials **(18-25, 26-33)**

8. Governance Committee - Rick Kennifer 4:50
 - Nominating Committee Update

Mission Statement

To inspire philanthropy and be a catalyst for strengthening communities throughout Monterey County

Strategic Priorities

- Community Impact – Invest in developing healthy, safe and vibrant communities across Monterey County
- Philanthropic Leadership – Inspire and facilitate philanthropy throughout Monterey County
- Community Leadership- Recognize opportunities for facilitation of solutions to community issues.
- Organizational Excellence – Optimize performance and stewardship for maximum impact

9. Grants and Programs – Patti Hiramoto 4:55
- Grant Approvals - April 1 to May 31, 2016 (34-41)
 - Community Impact Grant Recommendations (42-51)
 - Next Steps for Small Nonprofits Grant Recommendations (52-54)
 - Community Leadership Project Grant Recommendations (55)
 - College Futures Foundation Grant Recommendation (56-57)
10. New Funds - Dan Baldwin 5:05
- Dr. James Ray Valentine CRAT
 - Marc Rosen, CRUT
 - Nicholas M. Pasculli Fund
 - John Meeks CGA
 - Gathering for Women Capital Campaign
 - Big Sur Land Trust Carmel River FREE Stewardship Fund
 - Shirley I. Thackara Fund- Field of Interest
 - Friends of Laguna Seca
 - CHISPA Stewardship Fund
 - Bright Futures Donor Advised Fund
11. President/CEO Report - Dan Baldwin 5:10
- Neighborhood Grants Program (NGP) Ceremony
 - Private Foundation Services
 - CFMC Stewardship Fund
 - King Foundation Update
12. Executive Session

Adjourn

Next Board Meeting: August 23, 2016 2354 Garden Road Monterey



**Meeting of the Board of Directors
2354 Garden Road, Monterey CA
April 26, 2016**

MINUTES

Board Members Present: Greg Chilton, Steve McGowan, Gail Delorey, Ken Wright, Betsy Buchalter Adler, Tonya Antle, Catherine Kobrinsky Evans, Patti Hiramoto, Birt Johnson, Jr., Rick Kennifer, Tina Starkey Lopez, Erica Padilla-Chavez, Jimmy Panetta, John Phillips

Absent: Ida Chan, Steve Dart, Ken Petersen, Anna Marie Ponce, Raul Rodriguez

A quorum was established.

Staff: Dan Baldwin, Laurel Lee-Alexander, Christine Dawson, Diane Nonella, Amanda Holder, Julie Conrad

CALL TO ORDER

Board chair Greg Chilton called the regular meeting of the Board of Directors of the Community Foundation for Monterey County to order at 3:35 PM, Tuesday, April 26, 2016 at the Foundation's Monterey office.

CONSENT AGENDA – Greg Chilton

Greg Chilton asked the board if they had any questions or required clarification on matters related to the consent agenda. There were no questions or concerns.

- Board Meeting Minutes - February 23, 2016
- Executive Committee Minutes - March 22, 2016
- Finance Committee Minutes - February 23, 2016
- Audit Committee Minutes - April 20, 2016
- Resource Development Committee Minutes – March 9, 2016
- Vice President of Grants and Programs Report - March 2016

Motion: to approve the Consent Agenda. Rick Kennifer / Ken Wright second. Motion carried unanimously.

REPORT OF THE CHAIR – Greg Chilton

Greg Chilton introduced Chris Campbell, with Heisinger, Buck & Morris, the CFMC's general counsel. Dan Baldwin summarized the history of the Dan and Lillian King Foundation and how it relates to the CFMC. He also characterized possible next steps that would include utilizing counsel. The CFMC will be asking the court to rule on whether or not the King Foundation's assets will transfer to the CFMC upon the death or resignation of the King Foundation's initial chair.

Chris Campbell highlighted the key points in the estate documents and clarified the Kings' original intent. Chris described the details of the current situation and defined what it means to ask the court to make a determination of the evidence. The board had a thorough discussion to clarify the commitment of the CFMC to be the vigilant agent of Lillian King's interests. The board agreed with the Executive Committee's recommendation to seek clarification through the courts. If a ruling is made in our favor, the board also agreed to seek an accounting of internal affairs of the Dan and Lillian King Foundation.

Chris outlined the next steps: 1. Draft the petition for review by the Executive Committee, 2. File the petition with the court. The courts are two to three months out with their agendas. 3. Respond to the court ruling.

Motion: to accept the recommendation of the Executive Committee that the CFMC instruct Heisinger, Buck & Morris (Chris Campbell and Sidney Morris) to seek clarification through the courts on whether the CFMC is the successor owner of the assets held by the Dan and Lillian King Foundation, upon the death or resignation of their initial chair.

Betsy Buchalder Adler/Rick Kennifer second. Motion carried unanimously with - one abstention (Gail Delorey).

Greg reminded the board the Women's Fund Luncheon is May 5, 2016 at the Monterey Hyatt. The keynote speaker will be Surina Khan, CEO of the California Women's Fund. There are 457 RSVP's at this time.

Greg requested each board member make an annual financial contribution to the Foundation that is significant to them, according to their personal means. The goal is 100% annual board giving in order to meet the grant requirements of some third party funders.

**Motion: to approve the 100% Board Giving resolution for 2016.
Ken Wright / Gail Delorey second. Motion carried unanimously.**

INVESTMENT COMMITTEE – Dan Baldwin for Ken Petersen

Dan Baldwin reported the next Investment Committee meeting is May 9th. The committee will discuss the prospect of adding Socially Responsible Investments (SRI's) as a vehicle to offer agencies and donor advisors.

RESOURCE DEVELOPMENT – Steve McGowan

Steve McGowan reported on the Legacy Society Luncheon held March 2 at the Monterey Plaza Hotel. Steve thanked the CFMC board members that attended, CFMC staff, Dan Baldwin and guest speaker Dale Mayer. Steve complimented Dale Mayer on the success of her theme, "Give Where You Live," and the impact of donor advised funds.

Steve described a presentation by the Philanthropic Services Department staff members, Brian Thayer and Josh Warburg, that compared commercial donor advised funds (DAF) to the CFMC services. The outcome highlighted the advantage the CFMC has over commercial DAF with respect to the range of personal services and community knowledge.

The first donor advisor education program is being offered at the CFMC in 2016. The program is titled, "Competitive Grants and Giving Together."

TREASURERS REPORT- Gail Delorey

Gail Delorey reviewed the February 29, 2016 and March 30, 2016 financial statements.

**Motion: to approve the February 29, 2016 and March 30, 2016 Financials.
Gail Delorey \ Ken Wright second. Motion carried unanimously.**

Gail reported the Finance Committee discussed earthquake insurance and voted to purchase the insurance in 2016.

GRANTS AND PROGRAMS – Patti Hiramoto

Patti Hiramoto reported that between February 1 and March 31, 2016 the Community Foundation awarded 309 grants totaling \$4,445,370.

**Motion: to approve 309 grants awarded from February 1 and March 31, 2016, totaling \$4,445,370.
Erica Padilla-Chavez / Betsy Buchalder Adler second. Motion carried unanimously.**

Patti asked for approval of the fund allocations from The Katherine Curtis Springer Fund to benefit people diagnosed with Chronic Fatigue Syndrome and/or Fibromyalgia (including Gulf War Syndrome), who are unable, due to financial hardship, to obtain adequate services.

Motion: to approve \$150,000 from the Katherine Curtis Springer Fund to support: The Josephine Kernes Memorial Pool with \$50,000/year for three years for adaptive aquatics for 30 people with Fibromyalgia, Chronic Fatigue Syndrome or Gulf War illnesses. The grant term is March 1, 2016 – February 28, 2019.

Rick Kennifer/ Gail Delorey second. Motion carried unanimously

AUDIT COMMITTEE UPDATE – Tina Starkey Lopez

Tina Starkey Lopez reported the new audit firm, RGP, LLP, has a team largely made up of employees from the former PMB, Helin Donovan firm, and who are familiar with the CFMC. RGP started interim fieldwork March 23 and will continue April 25-29. The team will present their findings at the June 28 board meeting.

GOVERNANCE COMMITTEE – Rick Kennifer

Rick Kennifer reported the Governance Committee is in the process of nominating five new board members during 2016. Rick presented the list of candidates for discussion and the board agreed to move forward with the selection. The committee would like to confirm a CPA and one other member for approval by the June 28 board meeting. The second stage of nominations will be confirmed in the Fall of 2016.

NEW FUNDS – Dan Baldwin

Dan Baldwin apprised the board of new funds since February meeting:

- CHISPA Scholarship Fund
- King City Recreation Commission Forden Park Playground Fund
- Chip Hooper Foundation
- Bonnie Hutcheon Scholarship Fund
- Lehman Family Fund
- Evelyn Torras Fund
- Hugo and Dolores Tottino Family Scholarship Fund
- Church Brothers – True Leaf Farms Scholarship Fund
- Jack Van Zander Cal Alumni Memorial Scholarship Fund
- GHGH Scholarship Fund

PRESIDENTS REPORT – Dan Baldwin

Dan Baldwin and Laurel Lee-Alexander reported on the current strategy meetings addressing the homeless situation in Salinas’ Chinatown. Dan described the efforts as “splintered” and proposed the CFMC take the lead on developing a collective impact approach. One of the primary tenets of a collective impact approach is that a backbone organization be named to facilitate the process and monitor outcomes. The board agreed on the importance of leadership on the issue and the role of CFMC in moving forward.

Executive Session at 5:40 PM

ADJOURN

The next board meeting is June 28, 2016 3:30 - 5:30 in the Monterey office.

Minutes prepared by: _____
Julie Conrad, Administrative Services Manager

Approved by: _____
Ken Wright, Secretary of the Board of Directors



Executive Committee Minutes May 24, 2016

Present: Greg Chilton, Gail Delorey, Patti Hiramoto, Rick Kennifer, Steve McGowan, Ken Petersen, and Ken Wright via phone

Staff: Dan Baldwin, Christine Dawson, Diane Nonella and Janet Shing

The meeting of the Executive Committee was called to order by Greg Chilton at 3:35PM on May 24, 2016.

Minutes

On a motion by Gail Delorey, seconded by Patti Hiramoto, the minutes of the March 22, 2016 meeting were accepted as written.

Report of the Chair

Greg Chilton reported on the League of California Community Foundation's annual Board Chair/CEO meeting, which he and Dan Baldwin attended.

Greg noted the following:

- Dan Baldwin did a very good job chairing the meeting
- The CFMC is the only community foundation with a one-year Board Chair term
- We should consider having the Vice Chair attending the meeting along with the Chair
- The attendees were very interested and impressed with our DA co-investment program

Steve McGowan reported on his attendance at the League of California Community Foundation's CF Basics course. Steve suggested we analyze potential threats to the CFMC. Dan Baldwin described two ongoing threats; potential regulatory changes to endowed philanthropy; and, a possible downturn in the market.

Greg next reviewed the Distinguished Trustee process and list of suggestions. The committee discussed the list, and at the end of the discussion, on a motion by Rick Kennifer, seconded by Gail Delorey, agreed on the first, second and third choices to recommend to the board.

Resource Development Committee

Steve McGowan reviewed the April 2016 Resource Development Summary.

Christine Dawson reported we are still tallying the results from the Women's Fund lunch, and expect to have a surplus to transfer to the Women's Fund. Christine also reported the Girls' Health in Girls' Hands Scholarship Fund will be awarding \$30,000 in scholarships in 2016.

Investment Committee

Ken Petersen reported on the May 9, 2016 Investment Committee meeting and the progress on the IPS amendment for the Socially Responsible Investment portfolio.

Treasurer's Report

Gail Delorey reviewed the April 2016 financial statement.

On a motion by Steve McGowan, seconded by Patti Hiramoto, the committee approved the April 2016 financial statement.

Grants and Programs Committee

Patti Hiramoto reviewed the Grants and Programs report.

Patti reminded the committee the Neighborhood Grants Program Awards Ceremony is June 25^h, and to RSVP to Karina Gutierrez.

Action Items:

On a motion by Steve McGowan, seconded by Rick Kennifer, the committee approved awarding 12 grants, totaling \$35,760, for the Neighborhood Grants Program (NGP) grantees.

Patti explained there is \$14,240 remaining in the NGP fund, and requested approval for the funds to be transferred from the NGP to the general endowment for the Spring Community Impact cycle.

On a motion by Rick Kennifer, seconded by Gail Delorey, the committee approved an interfund grant from the NGP to the General Endowment Fund in the amount of \$14,240.

On a motion by Rick Kennifer, seconded by Gail Delorey, the committee approved the following donor advised grants, from The David and Lucile Packard Foundation Fund:

- ACTION Council of Monterey County: \$70,000 for the 2016-17 Salinas Youth Initiative
- Alisal Center for the Fine Arts: \$70,000 for Alisal Community Arts Network and Artists Ink
- CHISPA: \$65,000 for 2016-17 Salinas Youth Initiative
- City of Salinas: \$61,000 for 2016-17 Salinas Youth Initiative

Governance Committee

Rick Kennifer reported Bill Sharpe has accepted the invitation to join the board.

The committee has identified a CPA candidate to invite. Dan Baldwin will coordinate with a current board member to arrange a lunch meeting with Greg Chilton, Gail Delorey and Dan to offer the invitation.

New Funds

Dan Baldwin reported the following new funds were established:

- Nicholas M. Pasculli Fund
- Gathering for Women Capital Campaign

Dan also reported electronic approval was received for a new CGA established by John Meeks for the benefit of the Animal Legal Defense Fund.

Dan next reported on the Dr. James Ray Valentine Charitable Remainder Annuity Trust (CRAT), which will require board approval, but is not currently ready for approval. The transaction moved forward more quickly than anticipated, and an appraisal and positive Phase 1 report must be

received prior to accepting the property and creating the CRAT. Approval will be sought when these are received.

President/CEO Report

Dan Baldwin distributed the 2016 League of California Member Profile worksheets.

Dan introduced the idea of providing investment services for Private Foundations. Other community foundations offer the service, and pay the unrelated business income taxes on the fees collected.

Dan informed the committee he will be recommending to the Finance Committee that we establish a CFMC Stewardship Fund with a portion of our operating cash reserve. The fund will be held in the Medium Term Fund portfolio, which will satisfy the minimum investment requirements, for current and future funds.

Dan updated the committee on the current status of the Dan and Lillian King Foundation petition filing.

Having no further business, the meeting was adjourned by Greg Chilton at 5:37, and the committee went immediately in to an executive session.

Next Executive Committee Meeting is:

- **Tuesday, July 26, 2016 in the Salinas office**

Minutes prepared by:

Diane R. Nonella, Director of Finance & HR

Approved by:

Ken Wright, Secretary of the Board of Directors



**Finance Committee Minutes
April 26, 2016**

Present: Gail Delorey, Committee Chair, Greg Chilton and Ken Wright

Absent: Stephen Dart

Staff: Dan Baldwin, Phil Carey and Diane Nonella

The meeting of the Finance Committee of the Community Foundation for Monterey County was called to order by Gail Delorey at 2:04PM on April 26, 2016.

Minutes

On a motion by Greg Chilton, seconded by Ken Wright, the minutes of the February 23, 2016 meeting were accepted as written.

Financial Statement Review

Gail Delorey reviewed the complete financial statement for February 2016.

On a motion by Ken Wright, seconded by Greg Chilton, the committee approved the February 2016 financial statement.

Gail then reviewed the complete financial statement for March 2016.

On a motion by Ken Wright, seconded by Greg Chilton, the committee approved the March 2016 financial statement.

Discussion Items

Dan Baldwin reviewed the earthquake insurance quote received from Monterey Insurance Agency. The committee discussed the coverage details and cost, and agreed we will purchase the coverage for the Monterey office. Gail Delorey will inform the full board at its meeting.

Dan next reviewed the 2015 year-end Growth at a Glance charts. Dan noted due to the growth of the Monterey County Gives Campaign, received in the fourth quarter, and the campaign grants paid in the next year first quarter, the first quarter total assets are lower than the prior year year-end total assets, and that this may be a common occurrence going forward.

Having no further business, the meeting was adjourned at 3:05PM.

Minutes prepared by:

Diane R. Nonella, Director of Finance and HR

Approved by:

Gail Delorey, Committee Chair



**Audit Committee Minutes
April 20, 2016**

- Present:** Tina Starkey Lopez, Committee Chair
- Absent:** Greg Chilton and Ken Petersen
- Staff:** Dan Baldwin, Phil Carey and Diane Nonella
- Also Attending:** Tom Rockwell, Engagement Partner, RGP LLP, via phone
Molly Goshorn, Audit Manager, RGP LLP
Valsa Farlow, Audit Senior, RGP LLP, via phone

The meeting of the Audit Committee of the Community Foundation for Monterey County began at 9:08AM on April 20, 2016; there was not a quorum.

RGP Presentation

Molly reviewed the audit staff and timelines.

Molly next reviewed the 2015 significant items including:

- Increase in contributions
- Increase in investments, decrease in investment earnings
- Increase in grants payable
- Decrease in grants expense
- Increase in stewardship funds

Discussion Items

Dan Baldwin confirmed the Umeki/Vega note was extended for one final year, with the addition of earthquake insurance, and that Mr. Vega had been sent notice from our legal counsel.

Dan discussed the current status of the Hawaii property, which is in escrow. There have been some delays, but the sale is still scheduled to be completed this year.

Staff discussed the status of the Flagg and Turk receivables; both should be settled in 2016.

Dan reviewed the status of the Dan and Lillian King Foundation, and the plan to seek a legal ruling defining our standing.

Having no further business, staff was excused and the committee went into executive session.

Minutes prepared by:

Approved by:

Diane R. Nonella
Director of Finance and HR

Tina Starkey Lopez
Audit Committee Chair



**Investment Committee Minutes
May 9, 2016**

- Present:** Ken Petersen, Committee Chair, David Benjamin, Stephen Dart, Bill Doolittle, Craig Johnson, Steve McGowan and Bill Sharpe
- Absent:** Greg Chilton, Gail Delorey and Rick Kennifer
- Staff:** Dan Baldwin, Phil Carey and Diane Nonella
- Also Attending:** Anne Westreich, Verus

The meeting of the Investment Committee of the Community Foundation for Monterey County was called to order by Ken Petersen at 3:11PM on May 9, 2016.

Minutes

On a motion by Steve McGowan, seconded by Stephen Dart, the minutes of the February 8, 2016 meeting were accepted as written.

Verus

Anne Westreich reviewed the Investment Landscape report.

Anne next reviewed the first quarter 2016 results. The market value of the portfolio at 3/31/2016 was \$146,695,946. The YTD returns were 1.2% compared to the policy benchmark of 2.2%.

Anne then reviewed the upcoming Money Market Fund Reform, and its effect on our holdings. Effective June 1, 2016 we will no longer be able to purchase or hold the retail money market shares we currently have in the investment portfolio. Sometime between June and September 2016 Schwab will sell the shares and transfer the proceeds into the current sweep vehicles.

Anne reviewed the asset allocation for the Medium Term Fund, and the \$100,000 minimum investment restriction for JP Morgan Core Bond. The committee discussed the recommended options and at the conclusion, on a motion by Steve McGowan, seconded by Stephen Dart, the voting members of the committee approved the allocation that includes Vanguard Total Bond Index (VBTLX).

Socially Responsible Investment (SRI) Portfolio Option

Dan Baldwin reminded the committee of previous discussions regarding requests for an SRI option from individual donors and agencies looking for investment options that are in line with their mission.

Anne reviewed the Environmental, Social and Governance (ESG) fund allocation mix options, and informed the committee Morningstar has just launched a Sustainability Rating to evaluate ESG funds.

The committee reviewed the proposed IPS amendment and recommended some changes. Stephen Dart suggested he and Dan draft a revised IPS amendment, and submit to the full

committee electronically. Steve McGowan also volunteered to assist with the drafting. The committee agreed.

The committee agree to wait for the approved IPS Amendment before approving the allocation mix.

Remaining 2016 meeting dates:

Monday, August 8, 2016, 3:00 – 5:00PM

Monday, November 14, 2016, **3:00 - 5:30PM**

Having no further business, the meeting was adjourned by Ken Petersen at 5:07PM.

Minutes prepared by:

Diane R. Nonella, Director of Finance and HR

Approved by:

Ken Petersen, Investment Committee Chair

**Resource Development Committee
Meeting Minutes of June 8, 2016**

Present: Steve McGowan, Betsy Adler, Catherine Kobrinsky-Evans, Raul Rodriguez, Dan Baldwin, Christine Dawson, Amanda Holder, Jan McAlister, Aurelio Salazar, Josh Warburg

Absent: Tonya Antle, Cristina Dirksen, Kurt Gollnick, Erica Padilla-Chavez, Jimmy Panetta, Greg Chilton, Brian Thayer

Steve McGowan welcomed committee members and staff, called the meeting to order at 3:34 PM.

Review of Meeting Minutes from March 9, 2015.

There were no additions or corrections to the minutes. Motion to approve minutes made by Raul Rodriguez; with 2nd by Betsy Adler.

Activity Update

Christine Dawson

- **Recap of Development Summary through April 2016**
 - 15 new funds opened in 2016
 - Year to date gifts are lower this year compared to last year, due in part to the large estate gift that was received in April 2015
 - Dan and Christine are in the process of negotiating several major estate and income producing gifts
- **Events**
 - **Women's Fund Luncheon – May 5th**
 - 470 attended the luncheon
 - Speakers were very inspiring
 - Guest comments have been very positive
 - Raised \$60,000 towards GHGH scholarships
 - Issued 17 GHGH scholarships totaling \$30,000
 - **Donor Education Event**
 - Approximately 15 donor advisors attended
 - Discussion consisted of Co-investment opportunities
 - 3 more Donor Education Events are scheduled for 2016
 - **North County Affiliate Fund**
 - 40 people attended an informational dinner
 - Guests were invited by Nancy Ausonio, John Phillips and Don Chapin
 - A matching pledge of \$75,000 has been secured to start the North County fund
 - Working lunch will be held in July to decide on advisory board members and next steps

Communications Report

- Reviewed communication outreach for 2016
- A new goal of the communication department is to educate the public about philanthropy
- Blogs are being sent out on a regular schedule

Latino Philanthropy

- CFMC is in the process of researching other Community Foundations for models and best practices that we could adapt such as giving circles, Latino funds or affiliate funds
- Focus is on identifying potential leaders
- Education – about philanthropy and issues that are important the community

Scholarships

- The number of scholarships awarded by the CFMC have increased from 85 scholarships in 2015 to 120 scholarships in 2016
- CFMC is partnering with College Futures Foundation to implement college access programs and scholarships for underserved youth in Monterey County
- College Futures is a 2 ½ year program that will provide funding for over 200 additional scholarships per year
- CFMC is partnering with CSUMB who will work directly with students and their families to provide college access programs in high schools throughout Monterey County

Educate the Public About Philanthropy

- Private Foundation Services: Donor Advised Funds vs Private Foundations
- This item will be discussed at the next meeting

The next Resource Development committee meeting is scheduled for Wednesday, September 14, 2016 at 3:30pm in the Salinas conference room.

Meeting adjourned at 4:55 PM

Prepared by: Jan McAlister, Development Associate

Approved by: Steve McGowan, Resource Development Committee Chair

GRANTS AND PROGRAMS REPORT

Laurel Lee-Alexander, Vice President of Grants and Programs
June 28, 2016 Board Meeting

ACTION ITEMS:

1. **Ratify Grant Awards, April 1 – May 31, 2016.** The Community Foundation awarded **176 grants totaling \$2,086,961** since the last board report. (See list of grants since the last Board meeting.)
2. **Grant Approvals:**
 - a) **Community Impact (CI) Grants:** Board approval is requested for two CI program areas: Children & Youth and Health & Human Services. (See the CI grant recommendations of 50 grants totaling \$1,089,000).
 - b) **Next Steps for Small Nonprofit Grants:** Board approval is requested for CFMC's new program that supports small organizations with three years of general operating support grant funding, organizational assessments, individualized plans for strengthening the organization, training, peer meetings and one-on-one support from a professional nonprofit mentor. (See the Next Steps grant recommendations of \$486,000 total over three years).
 - c) **Community Leadership Project:** Board approval is requested for CFMC's pass-through grants to our community foundation partners for the "concluding year" of this project: \$200,590 to the Community Foundation of Santa Cruz County and \$79,266 to the Community Foundation for San Benito County. (See the CLP Concluding Year grant recommendations).
 - d) **College Futures Foundation:** Board approval is requested for CFMC's grant to the Foundation of CSUMB for our Community Philanthropy Initiative. (See the College Futures Foundation grant recommendation of \$222,000 over three years).

INFORMATION ITEMS:

1. **Community Impact Grants Program:**
 - For the spring CI review cycle, 82 grant applications were received (down from 95 last year): 24 "small" applications (requesting \$12,000 or less), 24 for Children & Youth (CY) and 59 for Health & Human Services (HHS); total requested: \$2,134,922.
 - We are appreciative for donor advised co-investments of \$29,500 (a decrease from \$111,602 in 2015 and \$373,400 in 2014). The number of DA funds that participate in this opportunity decreased:
 - 2016: five funds

- 2015: ten funds
- 2014: five funds

2016 Donor Advised Co-investment by Interest area:

Children & Youth	\$ 13,500
Health & Human Services	\$ 14,000
Next Steps for Small Nonprofits	\$ 2,000
Total:	\$ 29,500

- Recommendations include a total of \$1,089,000:
 - Large grants (\$12,001 and over):
 - a) HHS: 24 grants totaling \$627,000
 - b) CY: 17 grants totaling \$389,000
 - Small grants (up to \$12,000):
 - a) HHS: 2 grants totaling \$17,500
 - b) CY: 10 grants totaling \$55,500

2. Center for Nonprofit Excellence (CNE):

- Next Steps for Small Nonprofits:
 - The CMC launched this new program in 2016. A total of 31 applications were received; 23 eligible applications were reviewed by a grant committee. Recommendations are presented for the Board's approval.
 - Two other funders have expressed interest/committed funding to Next Steps: the David and Lucile Packard Foundation (committed) and the Giannini Fund (contingent upon the CFMC's Board approval).
- LEAD Institute participants have begun their one-on-one leadership coaching and organizational development projects, in addition to their monthly seminars. Outreach and recruitment for the 2017 Institute has begun.
- Community Leadership Project (CLP) grantees have completed their third-year reports and plans for the concluding year. The CFMC continues to coordinate the Central Coast Collaborative of the three local Community Foundations (Monterey, Santa Cruz, San Benito counties).

3. Neighborhood Grants Program (NGP):

- The Neighborhood Grants Program recently awarded \$52,000 to 17 applicants from throughout Monterey County (North County = 3, South County = 5, Salinas = 7, and Peninsula = 2), with the average grant size being \$3,059.
- The NGP Awards Ceremony is Saturday, June 25

4. Girls' Health in Girls' Hands (GHGH):

- The 11th Annual Women's Fund Luncheon on May 5th helped raise funds for the new GHGH Scholarship program, which was created by the CFMC's Women's Fund to help increase access to higher education for girls involved in GHGH. In this inaugural year, the CFMC awarded \$30,000 in academic scholarships.
- The transition of GHGH to the Monterey County Health Department (MCHD) is complete and MCHD has assumed all administrative responsibilities.

- GHGH has recently completed a strategic planning process to guide the collaborative over the next three years. The plan includes three main priorities; working with alumnae, improving social and emotional health for youth and bolstering the infrastructure of GHGH.
- 2016 grants (\$20,000 each) to partner agencies to support participation in GHGH:
 - Boys & Girls Clubs of Monterey County
 - Girls Inc. of the Central Coast
 - Monterey County Health Department
 - Monterey County Rape Crisis Center
 - Planned Parenthood Mar Monte
 - YWCA Monterey County



**Resource Development Summary
May-16**

Current Activity Report Number of Meetings/Contacts May 2016								
Month	Professional Advisor	Prospects	Current Fund Holders	Presentations		Events		Newsletters Crescendo eBlasts
January	4	11	6	1	*See below	11	*See below	4
February	7	20	11	3	*See below	5	*See below	6
March	8	29	7	1	*See below	4	*See below	6
April	7	15	4	4*	See below	11	*See below	6
May	3	12	5	0		6	*See below	6
June								
July								
August								
September								
October								
November								
December								
Total Activity	29	87	33	5		37		28
January Events: Rotary Reception, Staff Retreat, Arts Council: Champion of the Arts, NCPG San Francisco, Monterey Bay Business Hall of Fame, Roe V Wade, IMPOWER Luncheon, Noteware, Bright Futures Core Conveners, SMFC meeting-King City, CHISPA Annual Celebration, AFP Board Meeting, Palma High School								
February Events: Carmel Realty/ AT&T Pro Am event, Successful Thinkers, Chinatown Strategies Convening, VNA Investment Committee, Cal GRIP, CHOMP Luncheon, McGives Check Ceremony, Salinas Valley Chamber Awards								
March Events: CFMC Legacy Luncheon, Real Cost/ Packard Foundation, Chinatown Strategies Convening, Jazz Festival, AFP Board Meeting								
April Events: Disaster Resiliency Summit, Natividad Hero's Award, College Futures Foundation Convening, MPC dedication, Bright Futures Leadership Forum, MBEP Regional Economic Summit, Chip Hooper Memorial, Panetta Institute, Chinatown Convening, Ciao Cioppino Dinner, AFP, Church of the Forest Board, Donor Education Event								
May Events: Women's Fund Luncheon, Panetta Institute, AFP Board, North County Affiliate Fund Dinner, Community Homeless Solutions Event								
*On-going: Salinas & Monterey Rotary Clubs								

Planned Gifts	
New Legacy Society Members for the Month:	0
Expectancy Additions Year to Date:	\$21,000,000
Legacy Society Members to Date:	201
Total Expectancies to Date:	\$172,676,003

New Funds Created 2016		
Type of Fund	Number of Funds	Establishing Gift
Donor Advised		
Chip Hooper Foundation	1	\$ 100.00
Nicholas M. Pasculli Fund	1	\$ 1,250.00
Lehman Family Fund	1	\$ 24,405.00
Barbara Paul and Tom Lafaille Fund	1	\$ 100,000.00
Agency/Stewardship		
Salinas Valley Memorial Hospital Foundation Stewardship Fund	1	\$ 1,000,000.00
Gathering for Women Capital Campaign Fund	1	
Scholarship		
Bonnie Hutcheon Scholarship Fund	1	\$ 5,789.52
CHISPA Scholarship Fund	1	\$ 10,000.00
Church Brothers-True Leaf Farms Scholarship Fund	1	\$ 100,000.00
Jack Van Zander Cal Alumni Memorial Scholarship Fund	1	
GHGH Scholarship Fund	1	
Hugo and Dolores Tottino Family Scholarship Fund	1	\$ 98,128.80
General Endowment		
Evelyn Torres Fund	1	\$ 395,128.43
Field of Interest		
Shirley I. Thackara Fund	1	\$ 115,617.46
Designated Fund		
King City Recreation Commission Forden Park Playground Fund	1	\$ 890.00
New Funds Created Total:	16	\$ 1,851,309.21

Total Contributions	
Year 2016 - YTD	\$ 2,912,649
Year 2015 - YTD	\$ 6,558,670



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FINANCIAL STATEMENT

For the Four Months Ended April 30, 2016

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
FINANCIAL REPORTS
For the Four Months Ended April 30, 2016**

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**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
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Assets

Total Assets through 4/30/2016 are **\$179,196,142** a **2.48%** decrease since April 2015, and a **1.37%** decrease since December 2015.

Operating Fund

Total revenue was \$38,236 less than the budget, and total expenses were \$16,735 less than the budget. The actual net operating deficit is \$207,821 compared to a budgeted deficit of \$186,320.

Note: The Expendable Operating Cash-on-Hand is at 5.8 months, excluding the operating reserve of \$250,000 and the building reserve of \$150,000.

Gifts, Pledges, Bequests, Future Funds Greater than \$25,000, and Grants

Total new contributions for the month were \$632,975, including \$110,000 from the Monterey Peninsula Foundation for the Morse Foundation Scholarship Fund; stock valued at \$118,545 from Mr. & Mrs. William and Nancy Doolittle for the Doolittle Fund; stock valued at \$98,129 from Mr. & Mrs. Hugo and Delores Tottino to establish the Hugo and Delores Tottino Family Scholarship Fund; stock valued at \$33,661 from Mr. & Mrs. Peter and Anne Thorp for the Peter and Anne Thorp Fund; \$100,000 from the Charlottesville Area Community Foundation for the Chip Hooper Fund; and \$50,000 from the Church in the Forest for the Church in the Forest Stewardship Fund, with \$30,000 to be held in the new Medium Term Fund portfolio.

Grants to agencies for the month totaling \$708,079 were approved and recorded.

Interfund activity for the month totaled \$227,898.

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Four Months Ended April 30, 2016 and April 30, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL April 30, 2016</u>	<u>TOTAL April 30, 2015</u>
ASSETS							
Cash:							
Cash & Cash Equivalents	2,049,604	922,017	199,963	4,057,397	0	7,228,981	8,269,255
Investments at Market - Long Term Fund	0	0	121,056,637	27,520,640	0	148,577,277	147,362,453
Investments at Market - Medium Term Fund	0	0	0	30,000	0	30,000	0
Separately Invested Funds	0	0	0	23,729	0	23,729	79,282
Total Cash & Investments	2,049,604	922,017	121,256,600	31,631,766	0	155,859,987	155,710,990
Accounts Receivable:							
Admin Fees & Misc Receivables	0	0	0	0	0	0	0
Pledges & Contributions Receivable	0	0	4,000	12,750	225,000	241,750	116,750
Note Receivable	0	0	181,413	0	0	181,413	185,672
Bequests & Remainder Interest	0	0	0	0	800,418	800,418	3,039,615
Due from OPER	0	0	1,390,631	0	0	1,390,631	1,433,397
Investment in an LLC	0	0	23,903	0	0	23,903	38,781
Charitable Remainder Trusts	0	0	0	0	18,618,954	18,618,954	21,270,588
Charitable Gift Annuities	0	0	0	0	305,003	305,003	208,373
Total Accounts Receivable	0	0	1,599,947	12,750	19,949,375	21,562,072	26,293,176
Other Assets:							
Prepaid Expenses	26,384	0	0	0	0	26,384	545
Property-Net of Depreciation	1,747,699	0	0	0	0	1,747,699	1,751,516
Total Other Assets	1,774,082	0	0	0	0	1,774,082	1,752,061
TOTAL ASSETS	3,823,686	922,017	122,856,547	31,644,516	19,949,375	179,196,142	183,756,228

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Four Months Ended April 30, 2016 and April 30, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL April 30, 2016</u>	<u>TOTAL April 30, 2015</u>
LIABILITIES & NET ASSETS							
Liabilities:							
Grants Payable	0	18,953	239,600	189,100	0	447,653	824,958
Administrative Fees Payable	0	0	0	0	0	0	0
Contingent Liabilities	0	0	0	0	11,476,345	11,476,345	13,180,126
Funds held as Agency Endowments	0	0	3,892,099	0	0	3,892,099	4,141,296
Funds held as Stewardship Funds	0	0	0	12,277,600	0	12,277,600	9,680,534
Payroll, Misc. and Accts Payable	1,470,933	1,505	0	0	0	1,472,438	1,514,748
Total Liabilities	1,470,933	20,458	4,131,699	12,466,700	11,476,345	29,566,135	29,341,661
Net Assets:							
Net Assets-Beginning Balance	2,560,574	966,173	117,179,184	20,791,536	9,083,321	150,580,788	149,710,128
Change in Net Assets - Current Year	(207,821)	(64,615)	1,545,664	(1,613,720)	(610,290)	(950,781)	4,704,438
Total Net Assets	2,352,753	901,559	118,724,848	19,177,816	8,473,031	149,630,007	154,414,566
TOTAL LIABILITIES & NET ASSETS	3,823,686	922,017	122,856,547	31,644,516	19,949,375	179,196,141	183,756,227

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Four Months Ended April 30, 2016 and April 30, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL April 30, 2016</u>	<u>TOTAL April 30, 2015</u>
SUPPORT AND REVENUE:							
Contributions	1,735	0	106,723	1,763,673	0	1,872,132	2,917,285
Interfund Gifts	41,389	0	41,172	406,728	0	489,289	280,390
Pledge Payments Received	0	0	25,000	0	0	25,000	459,332
Future Contributions-A/R-Pledge-Bequests-CRT	0	0	0	0	19,133	19,133	0
Contributions Received via Bequest	16,437	0	793,984	0	0	810,421	2,000,000
In Kind Contributions	0	0	0	0	0	0	0
Change in Value, Split Interest Trusts, Future Assets	0	0	0	0	225,654	225,654	0
Gain/Loss on Sale of Property	0	0	0	0	0	0	0
Interest & Dividend Income	4,427	145	678,443	154,422	0	837,436	639,544
Administrative Fees	581,567	0	0	0	0	581,567	585,473
Fees from Special Projects	32,752	0	0	0	0	32,752	18,442
Workshop and Contract Service Income	10,929	0	0	0	0	10,929	26,535
Misc Income/Returned Grants	14,896	0	0	0	0	14,896	13,412
Total Support and Revenue	704,132	145	1,645,322	2,324,824	244,787	4,919,209	6,940,413
EXPENSES:							
Operating Expenses and Distributions:							
Salaries & Benefits	637,177	9,943	0	0	0	647,120	601,193
Administrative Costs	163,026	48,435	0	15,615	0	227,076	236,850
Occupancy Costs	61,021	0	0	0	0	61,021	61,499
Development Expenses	48,352	6,381	0	0	0	54,733	63,521
Board & Committee Expenses	2,377	0	0	0	0	2,377	833
In Kind Expenses	0	0	0	0	0	0	0
Total Operating Expenses	911,953	64,759	0	15,615	0	992,327	963,897

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Four Months Ended April 30, 2016 and April 30, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL April 30, 2016</u>	<u>TOTAL April 30, 2015</u>
Grants and Grant Related Expenses:							
Grants	0	0	1,093,428	3,923,565	0	5,016,993	3,113,054
Interfund Grants	0	0	200,229	289,060	0	489,289	280,390
Pledge Payments Paid	0	0	0	0	25,000	25,000	459,332
Bequests Payments/Transfers	0	0	0	0	821,866	821,866	0
Other Expenses	0	0	0	36,119	0	36,119	767
Other Payments/Transfers	0	0	45,873	(45,873)	0	0	0
Grant Related Expenses	0	0	0	0	0	0	0
Administrative Fees	0	0	436,587	136,769	8,210	581,567	585,473
Fees to Managers	0	0	47,061	10,553	0	57,614	48,055
Total Grants and Grant Related Expenses	0	0	1,823,178	4,350,194	855,077	7,028,449	4,487,071
Total Expenses and Grants	911,953	64,759	1,823,178	4,365,809	855,077	8,020,776	5,450,968
Excess of Revenues (Expenses)							
Before Gains on Investments & Transfers	(207,821)	(64,615)	(177,856)	(2,040,985)	(610,290)	(3,101,567)	1,489,445
GAINS(LOSS) ON INVESTMENTS:							
Realized-Gain (Loss)	0	0	(1,701,085)	(384,898)	0	(2,085,983)	7,626
Unrealized-Gain(Loss)	0	0	3,424,605	812,164	0	4,236,769	3,207,367
Total Gain/(Loss) on Investments	0	0	1,723,520	427,266	0	2,150,786	3,214,993
Change in Net Assets	(207,821)	(64,615)	1,545,664	(1,613,720)	(610,290)	(950,781)	4,704,438
Net Assets Beginning of Year	2,560,574	966,173	117,179,184	20,791,536	9,083,321	150,580,788	149,710,128
Net Assets, End of Period	2,352,753	901,559	118,724,848	19,177,816	8,473,031	149,630,007	154,414,566

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
Combined Operating Fund Budget vs. Actual**

For the Four Months Ended April 30, 2016 and April 30, 2015

	Year-To-Date			YTD Actual 4/30/2015
	Actual	Budget	Variance	
REVENUE				
Contributions - Foundations	0	12,500	(12,500)	0
Contributions - Indiv/Corp	1,735	18,000	(16,265)	3,675
Contributions - Interfund	41,389	35,539	5,850	37,190
Contributions - New Pledges	0	0	0	0
Pledge Payments Received	0	0	0	0
Bequests Received	16,437	15,500	937	0
In Kind Contributions	0	0	0	0
Admin & Special Project Fees	614,319	648,159	(33,840)	603,915
Workshops/Contracts	10,929	8,670	2,259	26,535
Miscellaneous Income	14,896	0	14,896	11,818
Interest and Dividends	4,427	4,000	427	3,854
Realized Gains/(Losses)	0	0	0	0
Total Revenue	704,132	742,368	(38,236)	686,987
EXPENSE				
Personnel				
Salaries and Wages	493,949	507,390	(13,441)	449,424
Payroll Taxes	44,209	37,241	6,968	41,359
Insurance and Other Benefits	99,019	101,165	(2,146)	86,897
Sub-total	637,177	645,796	(8,619)	577,679
Administrative				
Supplies	9,566	9,325	241	6,445
Equip / Computer Maintenance	47,683	46,924	759	43,855
Bank Charges	935	1,500	(565)	1,216
Printing	3,843	5,350	(1,507)	7,183
Postage / Freight	6,555	5,469	1,086	4,916
Dues/Subscriptions	12,548	13,553	(1,005)	21,576
Services (legal, acct, consult)	34,302	28,890	5,412	56,418
D&O Insurance	4,358	4,500	(142)	4,010
Telecommunications	6,159	5,807	352	5,635
Conferences & Training	6,557	6,909	(352)	12,261
Miscellaneous	860	40	820	401
Depreciation	29,660	29,660	0	30,660
Sub-total	163,026	157,927	5,099	194,575
Facilities				
Property / Liability Insurance	8,380	8,500	(120)	8,302
Maintenance / Repairs	2,676	4,966	(2,290)	2,843
Janitorial	8,260	6,500	1,760	7,039
Rent	11,453	12,313	(860)	14,134
Mortgage, Interest & Property Taxes	18,668	18,668	0	19,225
Utilities	11,583	11,164	419	9,956
Moving Expense	0	0	0	0
Sub-total	61,021	62,111	(1,090)	61,499
Development, Program & Staff				
Donor Development	19,094	21,000	(1,906)	25,297
In Kind Expenses	0	0	0	0
Advertising & Promotion	12,539	16,110	(3,571)	1,907
Mileage, Meals & Meetings	2,394	3,878	(1,484)	2,062
Workshops	11,240	16,732	(5,492)	8,682
Annual Meetings	0	0	0	0
Annual Report	0	0	0	0
Staff Recognition Expenses	3,085	3,242	(157)	2,590
Board & Committee Expenses	2,377	1,892	485	833
Sub-total	50,729	62,854	(12,125)	41,371
Total Expenses	911,953	928,688	(16,735)	875,125
Net Income / (Loss)	(207,821)	(186,320)	(21,501)	(188,138)



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FINANCIAL STATEMENT

For the Five Months Ended May 31, 2016

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
FINANCIAL REPORTS
For the Five Months Ended May 31, 2016**

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**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
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For the Five Months Ended May 31, 2016**

Assets

Total Assets through 5/31/2016 are **\$179,768,182** a **2.77%** decrease since May 2015, and a **1.06%** decrease since December 2015.

Operating Fund

Total revenue was \$48,601 less than the budget, and total expenses were \$21,253 less than the budget. The actual net operating deficit is \$397,063 compared to a budgeted deficit of \$369,715.

Note: The Expendable Operating Cash-on-Hand is at 4.9 months, excluding the operating reserve of \$250,000 and the building reserve of \$150,000.

Gifts, Pledges, Bequests, Future Funds Greater than \$25,000, and Grants

Total new contributions for the month were \$816,468, including \$28,000 from John and Roxanne Narigi for the Anthony Nicholas Narigi Memorial Baseball Endowment; \$100,000 from the Waterwheel Foundation for the Chip Hooper Fund; and \$150,000 from the Claire Giannini Fund for the Girl's Health Initiative; \$100,000 from the Schacher Family Trust for the Gathering for Women Capital Campaign Fund; \$117,977 from the estate of Shirley I. Thackara for the Shirley I. Thackara Fund; and stock valued at \$127,972 from Bill and Nancy Doolittle for the Doolittle Fund.

Grants to agencies for the month totaling \$986,359 were approved and recorded.

Interfund activity for the month totaled \$15,500.

Contribution/Bequest Receivables

We received payment on a contribution receivable in the amount of \$200,000 from the Monterey Peninsula Foundation, for the 2016 Monterey County Gives campaign.

We received payment on a bequest receivable in the amount of \$500,000 from the estate of Claire Flagg, for the Lori and Lou Flagg Memorial Youth Fund.

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Five Months Ended May 31, 2016 and May 31, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL May 31, 2016</u>	<u>TOTAL May 31, 2015</u>
ASSETS							
Cash:							
Cash & Cash Equivalents	1,866,154	1,027,635	200,021	3,805,864	0	6,899,674	6,712,393
Investments - Long Term Fund Portfolio	0	0	122,499,344	27,672,121	0	150,171,465	150,394,396
Investments - Medium Term Fund Portfolio	0	0	0	30,092	0	30,092	0
Separately Invested Funds	0	0	0	23,733	0	23,733	71,804
Total Cash & Investments	1,866,154	1,027,635	122,699,365	31,531,809	0	157,124,963	157,178,594
Accounts Receivable:							
Admin Fees & Misc Receivables	0	0	0	0	0	0	0
Pledges & Contributions Receivable	0	0	4,000	12,750	25,000	41,750	16,750
Note Receivable	0	0	181,413	0	0	181,413	185,672
Bequests & Remainder Interest	0	0	0	0	300,418	300,418	2,814,615
Due from OPER	0	0	1,386,825	0	0	1,386,825	1,429,979
Investment in an LLC	0	0	23,903	0	0	23,903	38,781
Charitable Remainder Trusts	0	0	0	0	18,618,954	18,618,954	21,270,039
Charitable Gift Annuities	0	0	0	0	330,003	330,003	208,373
Total Accounts Receivable	0	0	1,596,140	12,750	19,274,375	20,883,266	25,964,209
Other Assets:							
Prepaid Expenses	19,671	0	0	0	0	19,671	2,045
Property-Net of Depreciation	1,740,284	0	0	0	0	1,740,284	1,744,025
Total Other Assets	1,759,954	0	0	0	0	1,759,954	1,746,070
TOTAL ASSETS	3,626,108	1,027,635	124,295,505	31,544,559	19,274,375	179,768,182	184,888,873

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Five Months Ended May 31, 2016 and May 31, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL May 31, 2016</u>	<u>TOTAL May 31, 2015</u>
LIABILITIES & NET ASSETS							
Liabilities:							
Grants Payable	0	18,953	254,600	139,100	0	412,653	819,833
Administrative Fees Payable	0	0	0	0	0	0	0
Contingent Liabilities	0	0	0	0	11,485,737	11,485,737	13,180,126
Funds held as Agency Endowments	0	0	3,892,099	0	0	3,892,099	4,141,296
Funds held as Stewardship Funds	0	0	0	12,277,600	0	12,277,600	9,680,534
Payroll, Misc. and Accts Payable	1,462,598	3,000	0	0	0	1,465,598	1,501,816
Total Liabilities	1,462,598	21,953	4,146,699	12,416,700	11,485,737	29,533,687	29,323,604
Net Assets:							
Net Assets-Beginning Balance	2,560,574	966,173	117,179,184	20,791,536	9,083,321	150,580,788	149,710,128
Change in Net Assets - Current Year	(397,063)	39,508	2,969,622	(1,663,677)	(1,294,683)	(346,293)	5,855,141
Total Net Assets	2,163,510	1,005,682	120,148,806	19,127,859	7,788,638	150,234,495	155,565,269
TOTAL LIABILITIES & NET ASSETS	3,626,108	1,027,635	124,295,505	31,544,559	19,274,375	179,768,182	184,888,873

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Five Months Ended May 31, 2016 and May 31, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL May 31, 2016</u>	<u>TOTAL May 31, 2015</u>
SUPPORT AND REVENUE:							
Contributions	1,835	150,000	283,640	2,225,794	0	2,661,269	4,317,236
Interfund Gifts	41,389	0	49,672	413,728	0	504,789	514,332
Pledge Payments Received	0	0	25,000	200,000	0	225,000	559,332
Future Contributions-A/R-Pledge-Bequests-CRT	0	0	0	0	34,740	34,740	0
Contributions Received via Bequest	28,868	0	1,283,984	0	0	1,312,852	2,701,868
In Kind Contributions	0	0	0	0	0	0	0
Change in Value, Split Interest Trusts, Future Assets	0	0	0	0	225,654	225,654	0
Gain/Loss on Sale of Property	0	0	0	0	0	0	0
Oil, Gas & Land Royalties	0	0	0	0	0	0	0
Interest & Dividend Income	5,425	182	727,465	165,847	0	898,919	686,444
Administrative Fees	581,567	0	0	0	0	581,567	586,022
Fees from Special Projects	35,985	0	0	0	0	35,985	23,055
Workshop and Contract Service Income	10,929	0	0	0	0	10,929	28,402
Misc Income/Returned Grants	35,205	0	0	0	0	35,205	30,637
Total Support and Revenue	741,203	150,182	2,369,761	3,005,370	260,394	6,526,909	9,447,327
EXPENSES:							
Operating Expenses and Distributions:							
Salaries & Benefits	773,947	9,943	0	0	0	783,890	732,605
Administrative Costs	201,798	78,268	0	15,615	0	295,681	296,963
Occupancy Costs	80,008	0	0	0	0	80,008	77,656
Development Expenses	79,953	9,481	0	0	0	89,434	104,292
Board & Committee Expenses	2,561	0	0	0	0	2,561	1,651
In Kind Expenses	0	0	0	0	0	0	0
Total Operating Expenses	1,138,266	97,692	0	15,615	0	1,251,574	1,213,167

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Five Months Ended May 31, 2016 and May 31, 2015

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL May 31, 2016</u>	<u>TOTAL May 31, 2015</u>
Grants and Grant Related Expenses:							
Grants	0	12,981	1,186,718	4,803,652	0	6,003,351	3,826,273
Interfund Grants	0	0	200,229	304,560	0	504,789	514,332
Pledge Payments Paid	0	0	0	0	225,000	225,000	559,332
Bequests Payments/Transfers	0	0	0	0	1,321,866	1,321,866	460,434
Other Expenses	0	0	0	48,169	0	48,169	767
Other Payments/Transfers	0	0	45,873	(45,873)	0	0	0
Grant Related Expenses	0	0	0	0	0	0	0
Administrative Fees	0	0	436,587	136,769	8,210	581,567	586,022
Fees to Managers	0	0	56,674	12,735	0	69,409	60,011
Total Grants and Grant Related Expenses	0	12,981	1,926,082	5,260,012	1,555,077	8,754,152	6,007,170
Total Expenses and Grants	1,138,266	110,673	1,926,082	5,275,627	1,555,077	10,005,725	7,220,338
Excess of Revenues (Expenses)							
Before Gains on Investments & Transfers	(397,063)	39,508	443,679	(2,270,258)	(1,294,683)	(3,478,816)	2,226,989
GAINS(LOSS) ON INVESTMENTS:							
Realized-Gain (Loss)	0	0	(1,701,085)	(387,797)	0	(2,088,882)	7,495
Unrealized-Gain(Loss)	0	0	4,227,028	994,378	0	5,221,406	3,620,656
Total Gain/(Loss) on Investments	0	0	2,525,943	606,580	0	3,132,523	3,628,151
Change in Net Assets	(397,063)	39,508	2,969,622	(1,663,677)	(1,294,683)	(346,293)	5,855,141
Net Assets Beginning of Year	2,560,574	966,173	117,179,184	20,791,536	9,083,321	150,580,788	149,710,128
Net Assets, End of Period	2,163,510	1,005,682	120,148,806	19,127,859	7,788,638	150,234,495	155,565,269

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
Combined Operating Fund Budget vs. Actual
For the Five Months Ended May 31, 2016 and May 31, 2015

	Year-To-Date			YTD Actual 5/31/2015
	Actual	Budget	Variance	
REVENUE				
Contributions - Foundations	0	15,625	(15,625)	2,500
Contributions - Indiv/Corp	1,835	22,500	(20,665)	15,346
Contributions - Interfund	41,389	35,539	5,850	37,190
Contributions - New Pledges	0	0	0	0
Pledge Payments Received	0	0	0	0
Bequests Received	28,868	15,500	13,368	15,209
In Kind Contributions	0	0	0	0
Admin & Special Project Fees	617,552	650,610	(33,058)	609,076
Workshops/Contracts	10,929	9,230	1,699	28,402
Miscellaneous Income	35,205	35,800	(595)	29,042
Interest and Dividends	5,425	5,000	425	4,786
Realized Gains/(Losses)	0	0	0	0
Total Revenue	741,203	789,804	(48,601)	741,551
EXPENSE				
Personnel				
Salaries and Wages	599,781	620,144	(20,363)	548,638
Payroll Taxes	53,095	45,639	7,456	48,950
Insurance and Other Benefits	121,071	125,572	(4,501)	106,534
Sub-total	773,947	791,355	(17,408)	704,122
Administrative				
Supplies	10,996	10,725	271	8,786
Equip / Computer Maintenance	59,260	52,405	6,855	48,254
Bank Charges	1,509	1,800	(291)	1,346
Printing	3,843	8,975	(5,132)	7,183
Postage / Freight	7,345	8,138	(793)	5,488
Dues/Subscriptions	13,142	13,931	(789)	21,710
Services (legal, acct, consult)	49,722	47,985	1,737	72,791
D&O Insurance	4,358	4,500	(142)	4,010
Telecommunications	7,584	7,215	369	6,649
Conferences & Training	6,738	7,459	(721)	16,003
Miscellaneous	225	178	47	5,951
Depreciation	37,075	37,075	0	38,325
Sub-total	201,798	200,386	1,412	236,496
Facilities				
Property / Liability Insurance	11,000	8,500	2,500	8,302
Maintenance / Repairs	2,676	5,888	(3,212)	2,843
Janitorial & Landscaping	9,680	8,125	1,555	9,659
Rent	19,501	20,525	(1,024)	17,876
Mortgage, Interest & Property Taxes	23,303	23,303	0	24,003
Utilities	13,847	13,956	(109)	14,973
Moving Expense	0	0	0	0
Sub-total	80,008	80,297	(289)	77,656
Development, Program & Staff				
Donor Development	46,870	38,150	8,720	47,299
In Kind Expenses	0	0	0	0
Advertising & Promotion	13,993	17,998	(4,005)	3,488
Mileage, Meals & Meetings	2,475	5,030	(2,555)	3,082
Workshops	13,529	20,815	(7,286)	12,673
Annual Meetings	0	0	0	0
Annual Report	0	0	0	0
Staff Recognition Expenses	3,085	3,363	(278)	2,928
Board & Committee Expenses	2,561	2,125	436	1,651
Sub-total	82,514	87,481	(4,967)	71,120
Total Expenses	1,138,266	1,159,519	(21,253)	1,089,394
Net Income / (Loss)	(397,063)	(369,715)	(27,348)	(347,843)

**Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016**

Awards					
Dr. William D. Barr Scholarship Fund for Excellence in Educational Leadership	Soquel Union Elementary School District	20160728	575	the 2016 Dr. William D. Barr Award for Excellence in Educational Leadership	
Dr. William D. Barr Scholarship Fund for Excellence in Educational Leadership	Bardin Elementary School	20160754	575	Ulises Gonzalez Reyes	
		Total	1,150		
Scholarships					
Geraldyn R. Griffith Memorial Scholarship Fund	Oglala Lakota College	20160769	9,190	the Geraldyn R. Griffith Memorial Scholarships	
Hugo and Dolores Tottino Family Scholarship Fund	UC Davis Cashier's Office	20160850	2,500	Abigail Ramirez	
Hugo and Dolores Tottino Family Scholarship Fund	CSU Sacramento--Financial Aid Office	20160851	2,500	Braulio Guzman	
Kier Memorial Scholarship Fund	James Madison University	20160845	1,000	Brendan MacLaren	
Margaret and Seba Bronson Scholarship Fund	University of California Santa Barbara	20160844	20,000	Jonathan Huaracha	
The Elkhorn Slough Foundation's James Rote & Les Strnad Scholarship Fund	Friends of Camp SEA Lab	20160842	1,800	the 2016 Elkhorn Slough Foundation Conservation Education Scholarship	
The Harles R. Sarment College Endowment	UC San Diego - Student Business Services	20160846	5,000	Courtney Tijing	
The Harles R. Sarment College Endowment	Holy Names University	20160847	5,000	Jasmine Ann Flores	
The Harles R. Sarment College Endowment	Warner Pacific College	20160848	5,000	Delilah Houck	
Wilbur H. and Maxine D. Stevens Scholarship Fund	Hartnell College -- Financial Aid	20160849	1,500	Esmeralda Ledesma	
		Total	53,490		
Community Impact					
F. Robert Nunes Family Fund	Episcopal Senior Communities Foundation	20160787	10,000	Emergency Funds program, one-time emergency financial support for low-income seniors in Salinas	
Fund for the 21st Century	Museum Foundation of Pacific Grove, Inc.	20160780	8,000	Science Saturdays, a monthly free hands-on science and cultural discovery program	
Fund for the 21st Century	Positive Discipline Community Resources	20160784	10,000	öParenting for Strong Communitiesö Initiative, parent education and support for a respectful culture	
Irving R. and Helen G. Stuart Fund	KIDPOWER	20160783	10,000	Starting Strong, an early childhood education program for social/emotional development	
Marcia F. DeVoe Fund	Life Is For Everyone, Inc.	20160781	12,000	Life Is For Everyone, Inc., an after school tutoring program in East Salinas for disadvantaged youth	
Stephen and Madeleine Conran Fund	HOPE Services	20160782	5,500	Spanish interpretation for early intervention services for children with developmental disabilities	
Stephen and Madeleine Conran Fund	Carmel Foundation	20160786	7,500	Programming and services for seniors	
The Fred Rowden Memorial Fund	Junior Achievement of Northern California	20160778	5,000	Youth Empowerment Program, volunteer delivered financial literacy curricula for elementary students	
The John & Mary Dawson Learning Fund	Carmel Ideas Foundation	20160779	5,000	Student Programs, including the Student Ideas Festival and Festival 2 Schools.	
		Total	73,000		

Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016

Board Discretionary					
Tassajara Fire Fund	Mr. Bob Eaton	20160527		6,000	\$3,000 for tractor, \$3,000 dump trailer, \$4,000 fence and seeding
Tassajara Fire Fund	Mrs. Carol Drewien	20160528		4,840	Wood to replace a corral fence
Tassajara Fire Fund	Mr. Jack West	20160529		6,000	To provide ongoing food, clothing and lodging
Tassajara Fire Fund	Mr. Ivan J. Eberle	20160530		2,700	Photography equipment and handyman tools
Tassajara Fire Fund	Mr. Ken Klein	20160531		6,000	\$4,000 for handyman tools and \$2,000 to replace his trailer where he lived
				Total	25,540
Donor Advised					
Amy Anderson and George Somero Fund	UC San Diego Foundation	20160732		1,000	the Gabriele Wienhausen Endowed Undergraduate Biology Award
Amy Anderson and George Somero Fund	Cabrillo Festival of Contemporary Music	20160753		1,500	the Artistic Initiative Reserve Fund
Anthony and Lary Lynn Muller Fund	Stanford Graduate School of Business	20160744		5,000	Graduate School of Business MBA Class of 1971
Buccafurni-Lawrence Fund	King's College	20160749		5,000	two scholarships (\$2,500 each) for the best of the best students in the sciences
Buccafurni-Lawrence Fund	Mount Saint Joseph Academy	20160750		5,000	two scholarships (\$2,500 each) for the best of the best in the junior class, i.e. those students with the highest GPA, regardless of financial considerations. The faculty will select the grant recipients
Don Nucci Fund for the Salinas Valley	Salinas Elks Lodge #614	20160699		1,346	a lodge donation
Doolittle Fund	Carmel Bach Festival	20160839		25,000	this summer's opera program
Doolittle Fund	York School	20160840		10,000	The Gawain Family Theater project
Doolittle Fund	Monterey Peninsula College Foundation	20160841		5,000	the Howard & Karin Evans College Incentive Program
Dr. Adriana Hayward Fund	SPCA of Monterey County	20160695		5,000	a matching grant for the pet telethon
F. Robert Nunes Family Fund	Meals on Wheels of the Monterey Peninsula	20160701		8,750	sponsorship of the 2016 Culinary Classique
F. Robert Nunes Family Fund	Confidence Pregnancy Center	20160702		10,000	general operating support
F. Robert Nunes Family Fund	Franciscan Workers of Junipero Serra	20160703		5,000	the Mercy Center
F. Robert Nunes Family Fund	United Way Monterey County	20160704		25,000	the Alexis de Toqueville Society
F. Robert Nunes Family Fund	Compassion Pregnancy Center	20160724		10,000	general operating support
F. Robert Nunes Family Fund	Community Hospital Foundation	20160726		25,000	the Stroke Awareness Program
F. Robert Nunes Family Fund	Salvation Army of Salinas California	20160731		10,000	the hungry in Salinas Valley
F. Robert Nunes Family Fund	RealOptions Pregnancy Medical Clinics	20160830		5,000	general operating support
F. Robert Nunes Family Fund	SPCA of Monterey County	20160831		5,000	general operating support
Farrell/Allen Carmel Rotary Fund	Carmel High School ASB	20160755		1,000	Robotics Team 2035
Farrell/Allen Carmel Rotary Fund	Salvation Army - Monterey Peninsula Corps	20160770		2,000	general operating support
Farrell/Allen Carmel Rotary Fund	Salinas Steinbeck Rotary Club Foundation	20160771		1,500	the Chinatown Homeless Services Center project

Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016

Harlan and Barbara Hall Fund	Reno Philharmonic Association Inc.	20160693	13,500	Broadway on Beach (\$800) and the General Fund (\$12,700)
Harlan and Barbara Hall Fund	Pacific Repertory Theatre	20160694	500	SODA
Harlan and Barbara Hall Fund	Reno Chamber Orchestra	20160743	500	Derby Day
Lenore and Dale Meyer Fund	Monterey Peninsula College Foundation	20160772	15,000	general operating support
Lenore and Dale Meyer Fund	Stanford University Medical Center	20160773	6,000	the "Art for Health" Program
Lenore and Dale Meyer Fund	Boys & Girls Clubs of Monterey County	20160833	800	the Summer Food Program
Lenore and Dale Meyer Fund 2	Boys & Girls Clubs of Monterey County	20160834	1,300	the Summer Food Program
Lori and Lou Flagg Memorial Youth Fund	Ikebana International Monterey Bay	20160761	500	the Community Youth Program
Mahoney/Peterson Family Fund	American Foundation for Suicide Prevention	20160698	500	a sponsorship of Lovina Worick for Out of Darkness Overnight San Francisco
Mahoney/Peterson Family Fund	Stevenson School	20160747	1,000	the Carmel Campus Strategic Planning Fund
Mahoney/Peterson Family Fund	Monterey Museum of Art	20160748	500	general operating support, with thanks to the amazing team there and all of your hard work
Marcia F. DeVoe Fund	Carmel High School Foundation	20160671	3,000	the scholarship fundraiser
Marcia F. DeVoe Fund	International Mental Health Research Organization	20160752	5,000	AIM for Mental Health for studying mental health issues for children and teenagers
Marcia F. DeVoe Fund	International Health Emissaries	20160817	2,000	supplies
Marcia F. DeVoe Fund	Old Monterey Foundation	20160818	10,000	the Marcia DeVoe Lecture Series
Mark R. Wendland Memorial Fund	Carmel Bach Festival	20160733	2,500	support of production of the Family Concert at Sunset Center during the 2016 Festival on July 23, 2016
Mark R. Wendland Memorial Fund	Community Foundation for Monterey County	20160734	1,000	WEND to HOMED
Mark R. Wendland Memorial Fund	Community Hospital Foundation	20160735	2,000	the Comprehensive Cancer Center (\$1,000) and the Palliative Medicine Services (\$1,000)
Martin and Nancy Dodd Fund	Sun Street Centers	20160757	6,235	the 2016 Nancy Dodd Awards
Pass Thru Fund	American Red Cross of the Central Coast	20160730	5,000	general operating support for the Carmel Chapter
Peter and Anne Thorp Fund	Sunset Cultural Center	20160825	5,000	general operating support
Peter and Anne Thorp Fund	Monterey Bay Aquarium Foundation	20160826	2,500	general operating support for environmental protection work
Ramsey Shirk Fund	Lopez Island Family Resource Center	20160700	5,250	the Lopez Fit scholarship program
Ramsey Shirk Fund	Amigos De Santa Cruz Foundation	20160742	5,000	general operating support
Reese Family Fund	Friends of the Pacific Grove Library	20160660	500	general operating support
Reese Family Fund	Museum Foundation of Pacific Grove, Inc.	20160661	500	general operating support
Reese Family Fund	Salvation Army - Monterey Peninsula Corps	20160662	1,000	general operating support
Reese Family Fund	Food Bank for Monterey County	20160663	1,000	general operating support
Reese Family Fund	Hospice Giving Foundation	20160664	500	general operating support
Reese Family Fund	GLIDE Foundation	20160665	500	general operating support
Reese Family Fund	Doctors Without Borders	20160666	1,000	general operating support

Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016

Reese Family Fund	Smile Train	20160667		500	general operating support
Reese Family Fund	KQED, Inc.	20160668		500	general operating support
Reese Family Fund	KAZU-FM Radio 90.3	20160669		500	general operating support
Reese Family Fund	SPCA of Monterey County	20160670		2,000	the Wildlife Rehabilitation Program (\$1,000) and general operating support (\$1,000)
Reese Family Fund	Assist-A-Grad Scholarship Foundation, Inc.	20160746		2,000	two scholarships of \$1,000 each to seniors graduating from Fairfield High School
Reese Family Fund	Los Angeles Community Action Network	20160763		2,500	general operating support
Reese Family Fund	Hunger Action Los Angeles	20160764		2,500	general operating support
Reese Family Fund	Warehouse Worker Resource Center	20160765		3,500	general operating support
Reese Family Fund	Pilipino Workers Center	20160766		500	general operating support
Reese Family Fund	Alliance of Californians for Community Empowerment Institute	20160767		500	general operating support
Reese Family Fund	Atwater Park Center	20160768		500	general operating support
Reese Family Fund	Reed College	20160774		5,000	general operating support (William Reese '58, Emmy Reese '58, Ellen Reese '91)
Rick and Tonya Antle Fund	El Camino Real Futbol League	20160758		500	a sponsorship donation for the Youth Women's Soccer League Strikers
Rick and Tonya Antle Fund	Monterey Museum of Art	20160759		5,000	the Art in Bloom Fundraiser
Rick and Tonya Antle Fund	Community Foundation for Monterey County	20160760		1,000	ANTL to WOMN1 for Annual Women's Fund Luncheon Donation
Rick and Tonya Antle Fund	Foundation Of California State University Monterey Bay	20160837		500	an annual gift
Rick and Tonya Antle Fund	AIC Student Internship Fund	20160838		1,000	a gift in memory of Steve Hollis for a scholarship fund opened in his honor at UC Davis School of Agriculture.
The Buffett Fund	Community Hospital Foundation	20160719		25,000	general operating support
The Buffett Fund	Oregon Shakespeare Festival	20160720	①	100,000	production support for "Shakespeare In Love" to be presented in the 2017 season
The Buffett Fund	Elkhorn Slough Foundation	20160721		1,000	general operating support
The Buffett Fund	Planned Parenthood Mar Monte - Monterey County	20160722		10,000	general operating support
The Buffett Fund	Monterey County Symphony Association	20160723	①	50,000	general operating support
The Carmel Realty Foundation	Carmel Bach Festival	20160727		3,900	the Bach Festival's Annual Gala on July 15, 2016
The Carmel Realty Foundation	International Mental Health Research Organization	20160745		1,000	AIM for Mental Health for general operating support for the Third Annual "AIM for the Cures" Dinner on August 18, 2016
The David and Lucile Packard Foundation Fund	CHISPA	20160805	①	65,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	El Camino Real Futbol League	20160806		35,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	Gil Basketball Academy	20160807		45,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	Life Is For Everyone, Inc.	20160808		38,350	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	Partners for Peace	20160809		40,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	Restorative Justice Partners, Inc.	20160810		46,225	the 2016-2017 Salinas Youth Initiative

Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016

The David and Lucile Packard Foundation Fund	City of Salinas	20160811	①	61,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	Center for Community Advocacy	20160812		40,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	ACTION Council of Monterey County	20160813	①	70,000	the 2016-2017 Salinas Youth Initiative: \$40,000 for Cesar Chavez Futbol Academy and \$30,000 for Urban Arts Collaborative
The David and Lucile Packard Foundation Fund	Alisal Center for the Fine Arts	20160814	①	70,000	the 2016-2017 Salinas Youth Initiative: \$40,000 for Artists Ink and \$30,000 for Alisal Community Arts
The David and Lucile Packard Foundation Fund	The Epicenter	20160815		40,000	the 2016-2017 Salinas Youth Initiative for The Epicenter
The David and Lucile Packard Foundation Fund	Hijos Del Sol Arts Productions	20160816		30,000	the 2016-2017 Salinas Youth Initiative
The Fred Terman and Nan Borreson Fund	Santa Cruz Shakespeare	20160696		1,000	the Build the Grove Fund
The Fred Terman and Nan Borreson Fund	Saint James Episcopal Church	20160697		4,000	general operating support
The Fred Terman and Nan Borreson Fund	Hillbrook School	20160827		2,500	the Maker's Space project and teacher fund
The Fred Terman and Nan Borreson Fund	Friends of the Monterey Public Library	20160828		500	the Ruth Vreeland Memorial
The Fred Terman and Nan Borreson Fund	Los Gatos-Saratoga Observation Nursery School	20160829		500	the teacher fund
The Peter and Jackie Henning Fund	Future Citizens Foundation DBA The First Tee of Monterey	20160717		20,000	the Pay It Forward Scholarship and Mentoring Program, for scholarships for Monterey County students attending CSUMB
The Peter and Jackie Henning Fund	Amherst College	20160718		2,000	general operating support
The Peter and Jackie Henning Fund	Carmel Bach Festival	20160738		2,000	a musician sponsorship
The Peter and Jackie Henning Fund	Coro Northern California	20160823		5,000	building leadership skills in young Californians
The Peter and Jackie Henning Fund	Sunset Cultural Center	20160824		10,000	educational outreach
The Peter and Jackie Henning Fund	Camerata Singers	20160835		1,025	general operating support
Trinidad Gomez Family Fund	Agriculture and Land-Based Training Association (ALBA)	20160819		2,000	general operating support
Trinidad Gomez Family Fund	Ag Against Hunger	20160820		2,000	general operating support
Trinidad Gomez Family Fund	Arts Council for Monterey County	20160821		1,000	the Mi Planeta/My Planet Mural Project
Trinidad Gomez Family Fund	Partners for Peace	20160822		2,000	general operating support. If possible, please direct funds to Gonzales/South County programs
Zekai and Carolyn Akcan Fund	Stevenson School	20160751		1,000	Carmel Campus Strategic Planning Fund
		Total		1,128,181	
Field of Interest					
Katherine Curtis Springer Fibromyalgia and Chronic Fatigue Syndrome Patient Support Fund	Josephine Kernes Memorial Pool	20160737	③	150,000	(3 year grant) Adaptive aquatics for 30 people with Fibromyalgia, Chronic Fatigue Syndrome or Gulf War illnesses
The Fund for Homeless Women Non-Endowed Fund	Interim, Inc.	20160706		20,000	temporary housing for women on the Monterey Peninsula
The Fund for Homeless Women Non-Endowed Fund	Community Homeless Solutions	20160707		37,721	temporary housing for women on the Monterey Peninsula
		Total		207,721	

Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016

Neighborhood Grants Program					
General Endowment-NGP Grants	Mountain Bike Mondays	20160217		1,500	mountain bicycle training, youth leadership development and parent-child engagement.
General Endowment-NGP Grants	Ballet Folklorico Tapatio	20160505		4,000	dance instruction and community performances
General Endowment-NGP Grants	Seaside Blade Runners	20160506		4,000	youth development through basketball training.
General Endowment-NGP Grants	Gonzales Lions Club	20160511		4,000	back-to-school supplies for Fairview Middle School students in Gonzales.
General Endowment-NGP Grants	Familias Caminando asi al el Exito	20160512		3,000	physical and mental health activities.
General Endowment-NGP Grants	Castroville Midnighters Car Club	20160513		2,500	a college campus tour for North Monterey County youth.
General Endowment-NGP Grants	African American HIV/AIDS Wellness Group	20160514		1,800	health awareness and HIV-AIDS prevention
General Endowment-NGP Grants	Monsori Samulnori Band (Korean Traditional Percussion)	20160515		3,000	Korean music instruction and community performances.
General Endowment-NGP Grants	Monterey County NAACP Youth Council	20160516		4,000	youth leadership training and annual youth summit expenses.
General Endowment-NGP Grants	Semillas Project	20160517		2,960	nutrition education and food justice workshops.
General Endowment-NGP Grants	LULAC Youth Council #2087	20160518		3,000	farmworker youth leadership training and community service projects
General Endowment-NGP Grants	Korean Cultural Club	20160519		2,000	Korean culture, language, and dance instruction
		Total		35,760	
Opportunity Grants					
General Endowment - Opportunity Fund	ACTION Council of Monterey County	20160736		2,500	Training (by Dr. Chene Swart) for homeless services providers
General Endowment - Opportunity Fund	Monterey Bay Economic Partnership	20160739		5,000	Monterey Bay Internships, a new website to connect students with internships in the Monterey Bay area
		Total		7,500	
Organizational Development					
General Endowment - Opportunity Fund	Easter Seals Central California	20160652		2,000	facilitated strategic planning process and board retreat
General Endowment - Opportunity Fund	Meals on Wheels of the Salinas Valley, Inc.	20160653		4,500	facilitated board development, leadership coaching for Executive Director and development of a strategic multi-year strategic plan
General Endowment - Opportunity Fund	Nonprofit Alliance of Monterey County (NAMC)	20160740		5,000	facilitated process to create a multiyear strategic plan for NAMC
General Endowment - Opportunity Fund	Save Our Shores	20160741		2,187	hardware for a VoIP system to improve communications
General Endowment - Opportunity Fund	YWCA Monterey County	20160801		5,000	Financial Management and Literacy
General Endowment - Opportunity Fund	Wahine Project	20160802		3,500	Lifeguard, Safety and Ocean Rescue Training for programs with youth from Salinas and the Monterey Peninsula
General Endowment - Opportunity Fund	Sun Street Centers	20160803		5,000	50th anniversary planning phase
General Endowment - Opportunity Fund	Everyone's Harvest - Cosecha Para Todos	20160804		3,825	Facilitated coaching and training for board and new ED to implement strategic plan
		Total		31,012	

Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016

Restricted Fund Distributions

Museum Foundation of Pacific Grove Stewardship Fund	Museum Foundation of Pacific Grove, Inc.	20160655		13,618	general operating support
Shelter Outreach Plus Stewardship Fund	Community Homeless Solutions	20160961		23,000	general operating support
The Snorf Fund	Sunset Cultural Center	20160776		5,000	Seat Campaign
William S. and Janice R. Anderson Fund	Middlebury Institute of International Studies at Monterey	20160775		4,000	W.S. and J.R. Anderson Scholarship
Rudolph E. Futer Restricted Purpose Fund	CARE U.S.A. - San Francisco Region	20160708	③	52,725	unrestricted support
Rudolph E. Futer Restricted Purpose Fund	Child Family Health International	20160709	③	52,725	unrestricted support
Rudolph E. Futer Restricted Purpose Fund	Lifewater International	20160710	③	52,725	unrestricted support
Rudolph E. Futer Restricted Purpose Fund	Humane Society of the United States	20160711	③	52,725	unrestricted support
		Total		256,516	

Passthrough Grants

Pass Thru Fund	Salvation Army - Monterey Peninsula Corps	20160712		5,000	general operating support
Pass Thru Fund	Friends of the Pacific Grove Library	20160713		2,500	general operating support
Pass Thru Fund	Franciscan Workers of Junipero Serra	20160714		2,500	general operating support for Dorothy's Kitchen
Pass Thru Fund	Community Foundation for Monterey County	20160715		2,500	PASS to MPLF from David Spradling
Pass Thru Fund	Community Foundation for Monterey County	20160716		2,500	PASS to OPER from David Spradling
Pass Thru Fund	Peace of Mind Dog Rescue	20160756		5,211	general operating support
		Total		20,211	

Special Projects

Girls Health Initiative	Monterey County Health Department	20160762		12,981	GHGH Girls' Leadership Initiative 3rd Quarter Invoice
		Total		12,981	

Interfund Grants

Howard and Karin Evans Fund	Community Foundation for Monterey County	20160832		2,000	EVAN2 to GHGH
Rudy E. Futer Fund for Human & Humane Needs	Community Foundation for Monterey County	20160729	③	211,898	FUTR2 to FUTR
The Peter and Jackie Henning Fund	Community Foundation for Monterey County	20160836		5,000	HENN to GHGH
The Peter and Jackie Henning Fund	Community Foundation for Monterey County	20160852		5,000	HENN to WOMN1
F. Robert Nunes Family Fund	Community Foundation for Monterey County	20160725		10,000	NUNES to TGFF for education for children of farm worker families
		Total		233,898	

Grand Total - 176 Grants, Totaling

2,086,961

**Community Foundation for Monterey County
Grants - April 1, 2016 - May 31, 2016**

① Grants over \$50,000, requiring Board approval					
The Buffett Fund	Oregon Shakespeare Festival	20160720	①	100,000	production support for "Shakespeare In Love" to be presented in the 2017 season
The Buffett Fund	Monterey County Symphony Association	20160723	①	50,000	general operating support
② Grants approved by the Executive Committee					
The David and Lucile Packard Foundation Fund	CHISPA	20160805	②	65,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	City of Salinas	20160811	②	61,000	the 2016-2017 Salinas Youth Initiative
The David and Lucile Packard Foundation Fund	ACTION Council of Monterey County	20160813	②	70,000	the 2016-2017 Salinas Youth Initiative: \$40,000 for Cesar Chavez Futbol Academy and \$30,000 for Urban Arts Collaborative
The David and Lucile Packard Foundation Fund	Alisal Center for the Fine Arts	20160814	②	70,000	the 2016-2017 Salinas Youth Initiative: \$40,000 for Artists Ink and \$30,000 for Alisal Community Arts
③ Grants approved at the February 23, 2016 Board Meeting					
Rudy E. Futer Fund for Human & Humane Needs	Community Foundation for Monterey County	20160729	③	211,898	FUTR2 to FUTR
Rudolph E. Futer Restricted Purpose Fund	CARE U.S.A. - San Francisco Region	20160708	③	52,725	unrestricted support
Rudolph E. Futer Restricted Purpose Fund	Child Family Health International	20160709	③	52,725	unrestricted support
Rudolph E. Futer Restricted Purpose Fund	Lifewater International	20160710	③	52,725	unrestricted support
Rudolph E. Futer Restricted Purpose Fund	Humane Society of the United States	20160711	③	52,725	unrestricted support
④ Grants approved at the April 26, 2016 Board Meeting					
Katherine Curtis Springer Fibromyalgia and Chronic Fatigue Syndrome Patient Support Fund	Josephine Kernes Memorial Pool	20160737	④	150,000	(3 year grant) Adaptive aquatics for 30 people with Fibromyalgia, Chronic Fatigue Syndrome or Gulf War illnesses



a) **Community Impact Grant Recommendations**

**Children & Youth Grant Committee Minutes
June 10, 2016**

Present: Sharon Gish, Patti Hiramoto, Meg Clovis, Paulette Bumbalough, Oscar Flores, Mark Verbonich

Staff: Laurel Lee-Alexander, Lynn Bentaleb

The meeting of the Children & Youth Grants Committee of the Community Foundation for Monterey County was called to order by Patti Hiramoto, Committee Chair, at 12:05 PM on June 10th, 2016.

Grant Proposal Review – Recommendations to the Board

The committee reviewed the attached list of grant proposals.

At the meeting there was broad consensus on the grant decisions and a formal vote was taken at the end of the meeting to approve the attached recommendations. Sharon Gish made the motion to approve the recommendations, Patti Hiramoto seconded the motion and the committee all approved.

Committee members shared the following conflicts of interest:
Sharon Gish: Central Coast YMCA, Partners for Peace

Having no further business, the meeting was adjourned at 2:00 PM.

Minutes prepared by:

Lynn Bentaleb, Program Officer

Approved by:

Patti Hiramoto, Children & Youth Committee Chair

Grant #	Organization Name	Purpose of Request	Geographic Region	Request Amount	DA	Committee Rec \$	TOTAL \$
20160975	Boys & Girls Clubs of Monterey County	Teen Pathways, a dropout prevention and workforce readiness program	Salinas	\$50,000		\$30,000	\$30,000
20160976	Central Coast YMCA	After school academic and enrichment program	Countywide	\$30,000		\$30,000	\$30,000
20160970	City of Greenfield: Greenfield Community Science Workshop	Greenfield CSW, an after school science drop-in and daytime school enrichment program	Greenfield	\$24,725		\$24,000	\$24,000
20160971	Community Partnership for Youth	An after school mentor/tutor prevention program	Seaside	\$25,000		\$25,000	\$25,000
20160965	Easter Seals Central California	A parent education and engagement program for parents of special needs children	Countywide	\$38,250		\$20,000	\$20,000
20160972	Foundation for Monterey County Free Libraries	Free After-School Homework Centers serving all of Monterey County	Countywide	\$50,000		\$25,000	\$25,000
20160977	Girl Scouts of California's Central Coast	Leadership Experience Program, project-based after-school programs to promote developmental assets	Countywide	\$35,000		\$30,000	\$30,000
20160978	Girls Incorporated of the Central Coast	Girls Inc. Leadership Programs, after-school empowerment and leadership programs in South County	South County	\$30,000		\$30,000	\$30,000
20160966	Harmony At Home	Olweus Bullying Prevention, a school and community wide program in Salinas Elementary Schools	Salinas	\$35,000		\$20,000	\$20,000
20160973	Hartnell College Foundation	STEM K-12 enrichment programs at Hartnell College	Salinas	\$50,000		\$25,000	\$25,000

Grant #	Organization Name	Purpose of Request	Geographic Region	Request Amount	DA	Committee Rec \$	TOTAL \$
20160962	On The Move	The Epicenter, a youth-led community center serving transition-age foster youth	Salinas	\$25,000		\$15,000	\$15,000
20160967	Partners For Peace	Evidence-based family and parenting skills programs in Salinas and South County	Salinas, South County	\$27,611	\$5,000	\$15,000	\$20,000
20160963	Raising A Reader	Early childhood family literacy program	Countywide	\$20,000		\$15,000	\$15,000
20160968	Read to Me Project	An family literacy, kindergarten readiness program for underserved children	Salinas, South County	\$28,000	\$500	\$19,500	\$20,000
20160969	Restorative Justice Partners, Inc.	Restorative Justice in the Schools, a collaborative alternative school discipline approach	Salinas	\$25,000	\$5,000	\$15,000	\$20,000
20160974	Seniors Council	Foster Grandparent Program, tutoring program connecting elementary students with senior citizens	Countywide	\$37,500		\$25,000	\$25,000
20160964	The Village Project, Inc.	An after-school education and cultural enrichment prevention and early intervention program	Seaside	\$30,000		\$15,000	\$15,000
Totals				\$561,086	\$10,500	\$378,500	\$389,000
Number of Grants							17
Average Size of Grants							\$22,882

Small Community Impact Grants (approved by President/CEO)

Grant #	Organization Name	Purpose of Request	Geographic Region	Request Amount	DA	Committee Rec \$	TOTAL \$
20160779	Carmel Ideas Foundation	Student Programs, including the Student Ideas Festival and Festival 2 Schools	Countywide	\$10,000		\$5,000	\$5,000
20160782	Hope Services	Spanish interpretation for early intervention services for children with developmental disabilities	Salinas, Carmel Valley	\$5,500		\$5,500	\$5,500
20160778	Junior Achievement of Northern California, INC.	Youth Empowerment Program, volunteer delivered financial literacy curricula for elementary students	Countywide	\$12,000	\$1,000	\$4,000	\$5,000
20160783	Kidpower Teenpower Fullpower	Starting Strong, an early childhood education program for social/emotional development	North County, Salinas, South County	\$12,000		\$10,000	\$10,000
20160781	Life Is For Everyone, Inc. [LIFE]	Life Is For Everyone, Inc., an after school tutoring program in East Salinas for disadvantaged youth	East Salinas	\$12,000	\$1,000	\$11,000	\$12,000
20160780	Museum Foundation of Pacific Grove, Inc.	Science Saturdays, a monthly free hands-on science and cultural discovery program	Pacific Grove	\$10,000		\$8,000	\$8,000
20160784	Positive Discipline Community Resources	"Parenting for Strong Communities" Initiative, parent education and support for a respectful culture	Countywide	\$12,000		\$10,000	\$10,000
Totals				\$73,500	\$2,000	\$53,500	\$55,500
Number of Grants							7
Average Size of Grants							\$7,929
						Total HHS	\$644,500
						Total CY	\$444,500
						Total Spring 2016	\$1,089,000



a) Community Impact Grant Recommendations

**Health & Human Services Grant Committee Minutes
May 31, 2016**

- Members Present:** Ida Lopez Chan, Debbie Anthony (via telephone), Diana Jimenez, Birt Johnson, John Phillips, Rosemary Soto
- Members Excused:** Steve Dennis
- Staff:** Laurel Lee-Alexander, Janet Shing

The Health & Human Services Grant Committees of the Community Foundation for Monterey County was called to order by Ida Chan at 12:07 on May 31, 2016.

Grant Proposal Review – Recommendations to the Board

The committee reviewed the attached list of grant proposals. On a motion by Birt, seconded by Diana, the voting members of the committee agreed to these grant recommendations, including denials to the following applicants.

- Central Coast Center for Independent Living
- Central Coast VNA & Hospice
- Community Hospital Foundation
- Interagency Autism Consortium
- Pajaro Valley Prevention and Student Assistance
- University Corporation at Monterey Bay
- YWCA Monterey County

Having no further business, the meeting was adjourned at 1:55 PM.

Minutes prepared by:

Janet Shing, Senior Program Officer

Approved by:

Ida Lopez Chan, Board Member and HHS Grant Committee Chair

Grant #	Organization Name	Purpose of Request	Geographic Region	Request Amount	DA	Committee Rec \$	TOTAL \$
20160902	Alliance on Aging	General operating support towards seniors' independence and well-being	countywide	\$50,000		\$40,000	\$40,000
20160886	Alzheimer's Association	General operating support for education, care and support services	countywide	\$35,000	\$500	\$19,500	\$20,000
20160897	Big Sur Health Center	Increased access to healthcare services fo uninsured	Big Sur	\$30,000		\$30,000	\$30,000
20160882	Big Sur International Marathon	Just Run, youth fitness program	Salinas Valley	\$15,000		\$10,000	\$10,000
20160885	Coalition of Homeless Services Providers	Coordination of the local homeless service system	countywide	\$30,000		\$17,000	\$17,000
20160903	Community Human Services	Safe Place, a new emergency overnight shelter for runaway and homeless youth, located in Monterey	countywide	\$50,000		\$40,000	\$40,000
20160899	Door to Hope	Implementation of electronic health record system for the infant and children's clinic, treating infants exposed to trauma	countywide	\$35,000		\$35,000	\$35,000
20160887	Family Service Agency of the Central Coast	Suicide prevention and intervention program	countywide	\$20,000		\$20,000	\$20,000
20160904	Food Bank for Monterey County	General operating support for increased need of emergency supplemental food for children and seniors	Salinas Valley	\$50,000		\$40,000	\$40,000
20160900	Franciscan Workers of Junipero Serra	Dorothy's Drop-In Center, case management and medical/dental care to chronically homeless	Salinas	\$50,000	\$500	\$34,500	\$35,000

Grant #	Organization Name	Purpose of Request	Geographic Region	Request Amount	DA	Committee Rec \$	TOTAL \$
20160883	Health Projects Center	Del Mar Caregiver Resource Center: Helping family caregivers care for loved ones and themselves	countywide	\$50,000		\$15,000	\$15,000
20160888	Housing Resource Center of Monterey County	General operating support to support the new Finance Director position	countywide	\$20,000		\$20,000	\$20,000
20160892	Independent Transportation Network Monterey County	Transportation for seniors and the visually impaired	Peninsula & Salinas	\$25,000		\$25,000	\$25,000
20160905	Interim, Inc.	Manzanita Monterey, a residential crisis center for people with a psychiatric disability in Monterey	countywide	\$50,000		\$40,000	\$40,000
20160884	Legal Services for Seniors	Free legal services to seniors 60+ years of age	countywide	\$25,000	\$500	\$14,500	\$15,000
20160893	Meals on Wheels of the Monterey Peninsula	Home delivered meal program for seniors	Peninsula	\$35,000		\$25,000	\$25,000
20160898	Meals on Wheels of the Salinas Valley	Home delivered meal program for seniors	Salinas Valley	\$40,000	\$1,500	\$28,500	\$30,000
20160894	Monterey County Rape Crisis Center	Child abuse prevention education program for K to 6th grade at public schools	countywide	\$25,000		\$25,000	\$25,000
20160889	Natividad Medical Foundation	5 Steps to Prevent Diabetes, a nutrition and physical activity program	Salinas Valley	\$30,000		\$20,000	\$20,000

Grant #	Organization Name	Purpose of Request	Geographic Region	Request Amount	DA	Committee Rec \$	TOTAL \$	
20160890	Pajaro Valley Unified School District	Healthy Start Pajaro Family Resource Center, linking families to human, health and education services	Pajaro	\$25,000		\$20,000	\$20,000	
20160895	Salud Para La Gente	Increasing access to dental care and treatment to underserved youth	North County & Salinas	\$25,000		\$25,000	\$25,000	
20160891	Sun Street Centers	STEPS program, prevention of drinking and tobacco use in minors	Seaside, Salinas & Soledad	\$30,000		\$20,000	\$20,000	
20160896	United Way Monterey County	2-1-1 information and referral services	countywide	\$25,000		\$25,000	\$25,000	
20160901	Voices for Children - CASA	General operating support to recruit, train and supervise volunteer advocates	countywide	\$40,000		\$35,000	\$35,000	
Totals				\$810,000	\$3,000	\$624,000	\$627,000	
							Number of Grants	\$24
							Average Size of Grants	\$26,125
Small Community Impact Grants (approved by President/CEO)								
20160786	Carmel Foundation	Programming and services for seniors	Peninsula	\$10,000		\$7,500	\$7,500	
20160787	Episcopal Senior Communities Foundation	Emergency Funds program, providing one-time emergency financial safety net support for low-income seniors	Salinas	\$10,000	\$10,000		\$10,000	
				\$20,000	\$10,000		\$17,500	
						Total HHS	\$644,500	
						Total CY	\$444,500	
						Total Spring 2016	\$1,089,000	

**Community Foundation for Monterey County
APPLICATIONS RECOMMENED for DECLINE
Community Impact Grants: Spring Cycle 2015**

Children & Youth

Organization	Amount	Proposed Project	Reason for Decline
Chartwell School	\$15,000	Chartwell School, an independent K-12 school for students	Limited Impact, low numbers served, limited funding

Children & Youth (CI SMALL)

Organization	Amount	Proposed Project	Reason for Decline
El Camino Real Futbol League	\$12,000	Competitive soccer league with a health and academic focus	Limited funding
EternityWorks D.B.A. Youth N.O.W.	\$10,000	After school academic services for students in the East Side	Low numbers served, limited funding
Gil Basketball Academy	\$10,000	Youth development basketball programs in East Side	Fit, limited funding
International School of Monterey	\$11,835	Community Project, a community-based service learning project	Fit, limited funding
Let's Make a Book	\$12,000	Let's Make a Claymation Video workshops, in-school	Organizational capacity, limited funding, sustainability
Monterey Bay Sports League	\$8,000	Girls Youth Soccer, expanding access for girls to j	Fit, limited impact, limited funding
Monterey Bay Swim Club	\$12,000	Year-round swimming skills training program reaching	Weak proposal, fit, limited funding
Sunrise House	\$12,000	Youth Alternative to Violence, a bullying and conflict resolution	Fit, limited impact, limited funding

Health and Human Services

Organization	Amount	Proposed Project	Reason for Decline
University Corporation at Monterey Bay	\$49,986	Chinatown Community Learning Center: a hub for social and health services for the homeless	
YWCA Monterey County	\$25,000	Legal services and U-visa support for women in Salinas Valley to prevent and stop human trafficking and physical/mental abuse	
Pajaro Valley Prevention & Student Assistance	\$11,880	Pajaro Valley Mental Health Access Project	
Community Hospital Foundation	\$19,500	Health Smart: Free classes in Monterey County to improve population health	
Interagency Autism Consortium	\$20,000	South County Autism Screening Project	
Central Coast Center for Independent Living	\$50,000	Independent Living Services & Youth Transition	

**Community Foundation for Monterey County
 APPLICATIONS RECOMMENDED for DECLINE
 Community Impact Grants: Spring Cycle 2015**

Central Coast VNA & Hospice	\$50,000	Regional Palliative Care, Access and understanding of palliative care by	

Health and Human Services (CI SMALL)

Organization	Amount	Proposed Project	Reason for Decline



Here for Good

Community Foundation
for Monterey County

b) Next Steps for Small Nonprofits Grant Recommendations

Next Steps for Small Nonprofits Grants Committee Minutes
5/24/16

Present: Larry Imwalle, Chris Moss, Marie Glavin, Terry Teitelbaum

Staff: Laurel Lee-Alexander, Kaki Rusmore

Absent: N/A

The meeting of the **Next Steps for Small Nonprofits** Committee of the Community Foundation for Monterey County was called to order by Laurel Lee-Alexander, Vice President for Grants and Programs at 10:10 on May 24, 2016

Grant Proposal Review – Recommendations to the Board

The committee reviewed the attached list of grant proposals.

After discussing the grant applications, the members of the committee approved submitting the grant proposals for approval or denial by consensus, as described on the attached list.

Larry Imwalle recused himself from the discussion of the Wahine Project due to the ACTION Council of Monterey County's previous role as fiscal sponsor of the organization.

Having no further business, the meeting was adjourned at 1:25 pm

Minutes prepared by:

Kaki Rusmore, Director, Center for Nonprofit Excellence

Approved by:

Laurel Lee-Alexander, Vice President of Grants and Programs

2016 Next Steps for Small Nonprofits Recommendations (Confidential)

The following multi-year grants and grantees are proposed:

- Nine grants of \$54,000 over three years (\$18,000/year operating support) - \$486,000 total over three years
- Grant term: July 1, 2016 – June 30, 2019
- Grantees as recommended by the Next Steps Grant Committee:
 1. Gathering for Women
 2. Interagency Autism Consortium
 3. Monterey County Pops!
 4. The Parenting Connection of Monterey County
 5. Big Sur Education Council
 6. Hope, Horses, & Kids
 7. Monterey Bay Fisheries Trust
 8. Multiple Sclerosis Quality of Life Project
 9. Orchestra in the Schools

Grant Program Background

Next Steps is a unique grant program that will provide three years of general operating support (\$18,000/year), training and other supports to eight small nonprofits that are committed to strengthening the operations, management and/or leadership of their organizations.

Many nonprofits are small and deeply embedded in their communities, with budgets typically under \$100,000 and no more than one or two staff. Nationwide, this group constitutes more than 50% of the nonprofit sector. These nonprofits provide important services to their communities, often relying heavily on volunteers. They typically have strong community relationships and a few dedicated leaders. These organizations have a great need for basic nonprofit management and leadership skills, such as financial management, communications and strategic planning. However, most resources available, including CNE workshops, are geared for larger organizations and have only limited value to this important group of nonprofits. Next Steps grantees may choose to address a range of capacity building goals based on their own assessment of needs and opportunities facing the organization.

Next Steps for Small Nonprofits grantees will receive:

- Grantmaking: \$54,000 operating support over three years (\$18,000/year)
- Capacity Building Plans: development of an organizational assessment and three-year capacity-improvement plan
- Specialized Training: based on needs and interests of the group as articulated in the capacity building plans
- Coaches/mentor: one-on-one support from a qualified local consultant
- Peer meetings: facilitated by a CNE staff person or a coach/mentor, would allow for discussion of common issues and time for informal trainings.

Recommendations: Funding

1. Gathering for Women
2. Interagency Autism Consortium

3. Monterey County Pops!
4. The Parenting Connection of Monterey County
5. Big Sur Education Council
6. Hope, Horses, & Kids
7. Monterey Bay Fisheries Trust
8. Multiple Sclerosis Quality of Life Project
9. Orchestra in the Schools

Recommendations: Denial

1. Fire Safe Council for Monterey County
2. The Marina Foundation
3. BirchBark Foundation
4. Monterey Peace and Justice Center
5. National Coalition Building Institute
6. Heritage Society of Pacific Grove
7. The Wahine Project
8. Caminos Del Arte
9. Communities for Sustainable Monterey County
10. Ensemble Monterey Chamber Orchestra
11. Lyceum of Monterey County
12. Pinnacles Partnership
13. Carmel River Watershed Conservancy
14. Unchained

c) Community Leadership Project Grant Recommendations

BOARD ACTION ITEM

June 28, 2016

**Grant Recommendation for CFMC Grants and Awards Programs
Community Leadership Project: Concluding Phase of Funding**

The following disbursement is proposed:

- Community Foundation of Santa Cruz County: \$200,590
- Community Foundation for San Benito County: \$79,266
- Grant term: July 1, 2016 – June 30, 2018
- Purpose: Re-granting and program expenses (pass-through grants)

Background:

The Community Leadership Project (CLP) is an initiative of The David and Lucile Packard Foundation, James Irvine Foundation, and William and Flora Hewlett Foundation. For the CLP, the CFMC has coordinated the Central Coast Collaborative (CCC), which has collectively supported 13 small, community-based organizations serving low-income people and communities of color in Monterey, Santa Cruz and San Benito counties. This collaboration has been funded through a multi-year grant from the Packard Foundation administered by the CFMC.

The three regranting intermediaries in the CCC are:

- Community Foundation for Monterey County
- Community Foundation Santa Cruz County
- Community Foundation for San Benito County

The Packard Foundation announced the “concluding” year of funding for the CLP (2016-17) and the CFMC was awarded \$481,481. This grant includes \$380,000 re-granting to 13 grantees and additional support for the continuation of assigned mentors to each grantee, a pool of funds for specific capacity building needs, and support for regional trainings and convenings.

For the CFMC, our continuing CLP grantees will be supported through the concluding phase with grants of \$35,000 (\$25,000 operating support and \$10,000 available for Technical Assistance):

- Alisal Center for the Fine Arts, East Salinas
- Big Sur Health Center, Big Sur
- Loaves, Fishes, and Computers, Inc., Marina
- Sol Treasures, King City
- Village Project, Inc., Seaside

The intention of the concluding phase of grants is to provide the impetus for the community grantees to become sustainable; the concluding year should be when the grantees institutionalize and “put into place” the plans and work they’ve built on for the past three years.

d) College Futures Foundation Grant Recommendation

BOARD ACTION ITEM

June 28, 2016

Grant Recommendation for CFMC Grants and Awards Programs College Futures Foundation - Program Funding

The following disbursement is proposed:

- Foundation of CSUMB: \$222,000 over 3 years (\$74,000/year)
- Grant term: July 1, 2016 – February 28, 2019
- Purpose: College Readiness Advisor (staff position) and workshop materials

Background: Community Philanthropy Initiative

The College Futures Foundation (CFF) believes that a vibrant future for California's economy and communities requires more bachelor's degrees and that every student in California should have the opportunity to succeed in college. The College Futures Foundation seeks to increase the rate of bachelor's degree completion among California student populations that are low-income and have had historically low college success rates.

The CFF partnered with six community foundations in regions with large numbers of low-income youth:

- CFMC
- Humboldt Area CF
- Kern County CF
- Sacramento Region CF
- San Diego CF
- Stanislaus CF

During the planning phase (July 2015 – January 2016), the CFMC received a grant (\$50,000) and was encouraged to apply for an implementation grant. In June 2016, the CFMC received notification of an implementation grant (\$680,000 over 33 months) for scholarships and program support.

Implementation Plan

The initiative will focus on low-income and first generation students with a special emphasis on reaching Latino males. These populations demonstrate the poorest performance in indicators for college readiness and access, and constitute populations with the lowest educational attainment in Monterey County. We have chosen to focus our efforts in public high schools serving the Salinas Valley and City of Salinas by partnering with the Early Outreach Programs managed through CSU Monterey Bay (e.g. Upward Bound and Educational Talent Search). These programs are focused primarily in Salinas and Salinas Valley high schools and target first generation and low-income students.

The CSUMB College Access Coordinator will:

- Work with EOSP staff to expand access to workshops with a specific goal to increase recruitment of Latino males for program participation,

- Track program participation and scholarship data,

The CFMC will coordinate the scholarship program (up to \$5,000 scholarship, eligible for renewal in the second year), which we estimate will be approximately 120 scholarships/year.

We will also increase our resource development efforts regarding scholarships to include:

- Approaching new and existing donors
- Private foundations
- Developing web and print marketing
- Donor education events
- Professional advisor meetings

Implementation Grant

The CFF grant to the CFMC includes:

- \$400,000 for scholarships in Years 2 and 3,
- \$17,000 for scholarship management software,
- \$15,000 for marketing materials,
- \$222,000 for the College Access Coordinator at CSUMB position for three years (salary, benefits, mileage compensation and workshop materials)