



## THE COMMUNITY FOUNDATION FOR MONTEREY COUNTY JOB POSTING

### Director of Resource Development

The Community Foundation for Monterey County announces an exciting opportunity for a resource development professional with an exceptional track record of working with individuals, families, corporations, and foundations, and a proven ability to expand and cultivate relationships over time.

Reporting to the President/CEO, this position provides leadership, strategic direction, oversight, coordination and priority setting for the Resource Development team to further the engagement and retention of current and prospective fund holders. The candidate must be a sophisticated relationship-builder who is able to adapt his or her communication style to work effectively with a wide variety of internal and external stakeholders with multiple priorities, including the President/CEO, Board of Directors and other members of the senior leadership team.

The successful candidate will have at least five years of experience working at the Director level leading development efforts in an entrepreneurial nonprofit environment. Proven experience and knowledge of the full spectrum of development, including planned giving, gift solicitations, stewardship, donor recognition and administration is essential.

For more than 65 years, the Community Foundation for Monterey County has connected the generosity of donors with community needs by making grants to organizations working to improve the quality of life in Monterey County. With assets of \$130 million, the Foundation has granted more than \$85 million since 1945. This past year, the Foundation, together with its fund holders, granted more than \$5 million to not-for-profit organizations. From strengthening grassroots organizations to assisting local art programs, from building healthy communities to supporting literacy, the Foundation continues to support Monterey County.

To learn more, please visit the Foundation online at [www.cfmco.org](http://www.cfmco.org) . (About Us/Job Opportunities)

Interested individuals should submit cover letter and resume:

[HR@cfmco.org](mailto:HR@cfmco.org)

**NOTE: Please put the job title of the position that you are applying for in the subject header of the email.**

Posting Date: June 2, 2010  
Deadline: Until filled

**The Community Foundation for Monterey County is an Equal Opportunity Employer.**